

# TOP 500 2013

## Perseverance and Change

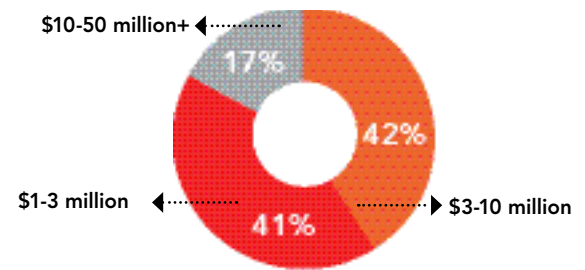
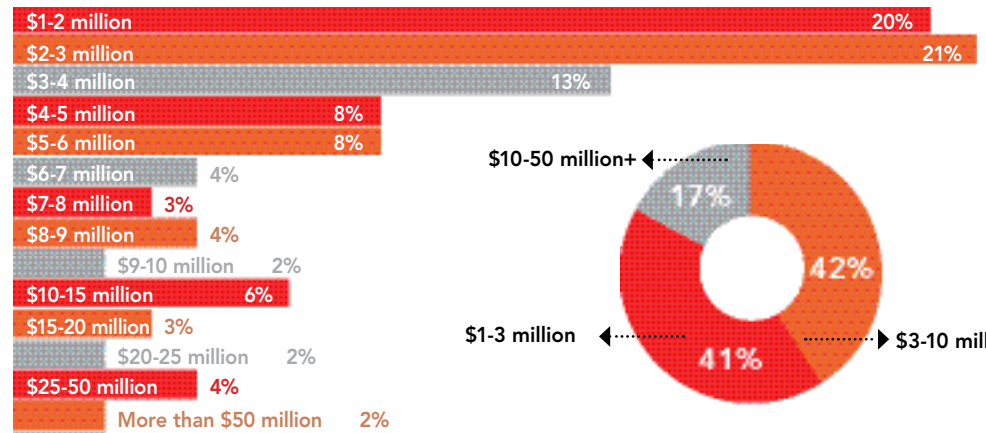
Remodelers carry on despite change, uncertainty and statistical quirks

By Kenneth W. Betz

**T**wo-thirds of this year's Top 500 reported at least some overall gross revenue gain in 2012 — and some reported substantial gains. At the same time, total revenue reported by all remodelers on the list dropped from \$7.98 billion in 2011 to \$6.76 billion in 2012. The total number of jobs reported in 2012, however, increased, suggesting what many remodelers have already said — larger numbers of smaller jobs. Whether the statistics have additional significance is unclear.

Nevertheless, the drop in remodeling revenue as reported by the Top 500 is counter-intuitive in light of reports of recovery in the residential remodeling business. Or perhaps it's only an anomaly peculiar to the Top 500 sample. Still, one can't help but remark, the latest revisions to the U.S. Census Bureau's recent-year estimates of home improvement spending in the C-30 Construction Spending series increased estimates of home improvement spending by 6 percent for 2011 (from \$114 billion to \$121 billion) and decreased spending over 10 percent for 2012 (from \$125 billion to \$112 billion).

### Revenue Ranges



### No Obvious Explanation

"At this time, there is no obvious explanation for why the revisions to the C-30 improvements data were so extreme this year," says research analyst Abbe Will, of Harvard University's Joint Center for Housing Studies.

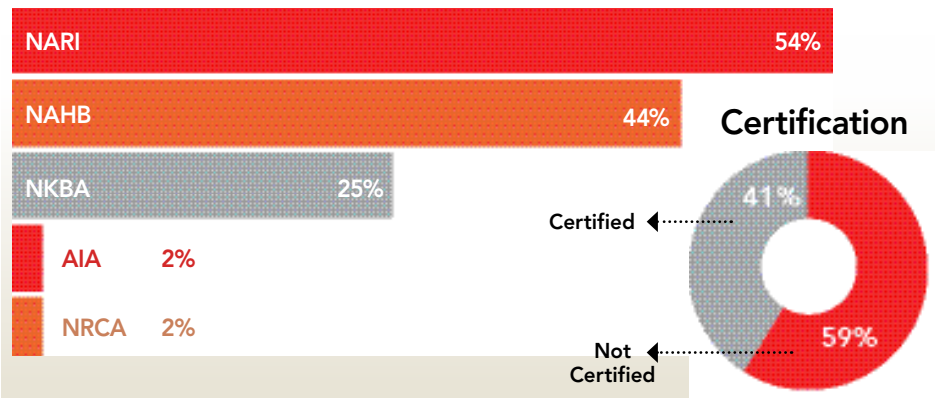
"Typically, these annual revisions are minimal and, in the past, changes were always in the same direction as the original estimates, often revising the whole series downward somewhat. This time, not only was the magnitude of the revisions sig-

nificantly larger than in recent years, but the direction of the revisions was extremely divergent from what could have been expected based on previous annual revisions," she continues on the Center's blog.

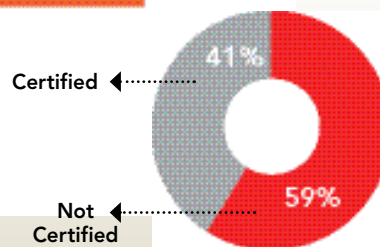
That puzzle aside, it is evident that some remodelers have made impressive gains, and, as a group predict 2013 revenues of \$10.4 billion, a \$3.5 billion increase compared to 2012. One remodeler, who didn't make the list, reports revenues for the first half of 2013 equals his revenue for all of 2012, putting him on track for inclusion in next year's list.

Overall, the picture painted by the Top 500 is one of companies that have been in business for an average of 25 years and have been in the same location for an average of 24 years — in other words, these are stable and established companies that have weathered the economic cycles of remodeling more than once.

### Professional Memberships (Multiple memberships make total more than 100%)



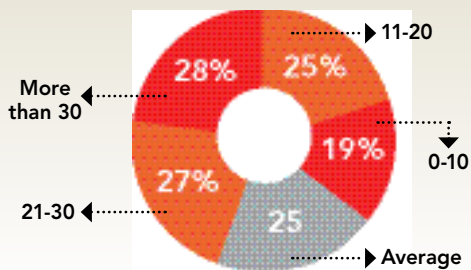
### Certification



### What They're Thinking

As evidenced by comments for random remodelers who are included in this year's Top 500, much has changed in the remod-

## Years in Business



eling industry, and those who have survived have changed with it. Consumer buying habits, which have been altered by the availability of Internet-based information, is one change many cite. Another change is a growing awareness of looming labor issues in the industry; an increasing number of remodelers expect to see a shortage of skilled labor in the near future, if they are not already experiencing it.

Following are some of the thoughts shared by this year's Top 500:

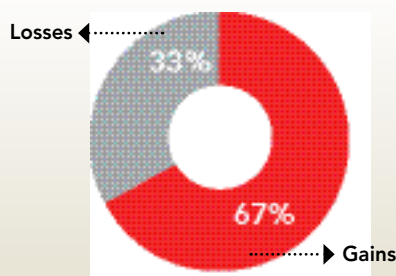
**Q:** Has the remodeling business changed dramatically over the past several years, or do you feel this is just one more cycle in the series of booms and downturns that characterize the industry? Has the industry changed permanently, at least for the foreseeable future?

I think the industry is the same but consumers have changed with the Internet. Each company must have a strong digital voice and identity online or else others will shape your online identity.

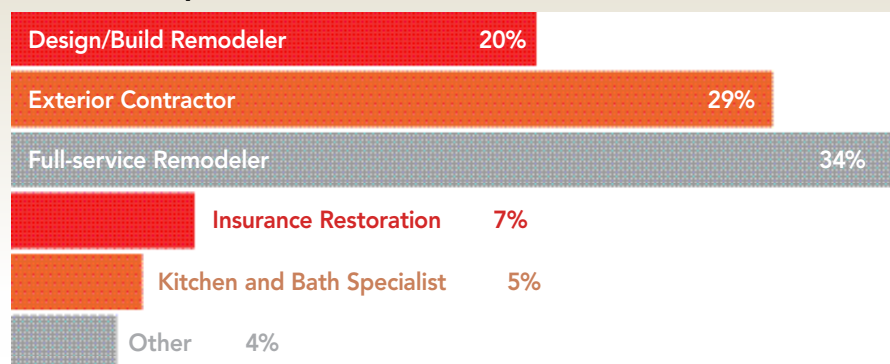
— *Scott Mosby, Mosby Building Arts, St. Louis (No. 85)*

Although we believe the past several years to be a cycle in a series of booms and downturns, we believe this downturn was much harsher than any our industry has experienced before and has forced the industry to change and grow for the foreseeable future.

## Revenue Gains/Losses, 2012 over 2011



## Firm Description



— *Trent Ketchum, project consultant, Fulford Home Remodeling, Swansea, Ill. (No. 463)*

Clients are shopping price more, expecting we should still be happy to have work.

— *Tom Reilly, Renovations, Your Complete Remodel Resource, Prescott, Ariz. (No. 416)*

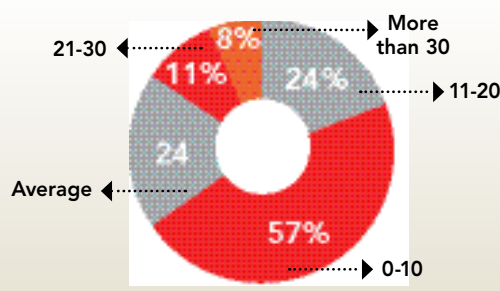
**Q:** Some remodelers thrived and even grew in what have been called "difficult" times. What's different about these remodelers who have succeeded against the odds?

We have consistently grown through the downturn by focusing on "needs" instead of "wants." We have become masters of aging in place and "moisture management," which is the repair and correction of water intrusion. Both of these services are need-based work that are less discretionary purchases.

— *Scott Mosby, president, Mosby Building Arts, St. Louis (No. 85)*

The difference between companies that failed and companies that survived and thrived was found in the ability to adapt and change. We found ourselves completing almost twice the number of jobs for the same dollar volume of sales.

## Years in Location



This took much adaptation and change in both our sales process and production implementation to make ourselves profitable.

— *Trent Ketchum, project consultant, Fulford Home Remodeling, Swansea, Ill. (No. 463)*

**Q:** What is the one most significant change in the market and/or how you do business?

We are deeply entrenched in educating and training both consumers and employees about building science and the physics of highly technical systems in homes. Gone are the days of nailing things together because "that's the way we always did it."

— *Scott Mosby, Mosby Building Arts, St. Louis (No. 85)*

Over the past year the BOWA executive team has spent a significant amount of time revamping our road map for future growth. A key component of this plan is hiring several new project leaders over the next few years and empowering them with the tools and proven processes to build a territory. While residential remodeling executives are a natural fit, we have also broadened our search to include those with sales experience in ancillary industries, such as real estate or commercial construction, whom we can support with our in-house remodeling expertise and the necessary back-end functions of accounting and marketing.

— *Joshua Baker, founder, co-chairman, BOWA, McLean, Va. (No. 34)*

Today's customer wants to be involved so we involve them and make them our partners.

— *Peter Ciaraldi, Professional Building Services by PMC, Salem, N.H. (No. 493)*

# Top Performers

TOP PERFORMER CATEGORY	NATIONAL RANK	COMPANY	CATEGORY REVENUE	PERCENT OF TOTAL REVENUE	TOTAL 2012 GROSS	2013 FORECAST
INSURANCE RESTORATION	1	<b>BELFOR USA GROUP INC.</b> — Birmingham, Mich. Sheldon Yellen belforusa.com	\$1,260,000,000	100	\$1,260,000,000	\$1,280,000,000
WINDOWS	3	<b>WINDOW WORLD INC.</b> — North Wilkesboro, N.C. Tammy Whitworth windowworld.com	\$367,743,507	89	\$413,194,952	\$435,000,000
BATHROOMS	8	<b>BATH FITTER</b> — Lewisberry, Pa. Martin E. Gross bathfitter.com	\$77,482,666	100	\$77,482,666	\$91,857,400
SUNROOMS	4	<b>CHAMPION WINDOW MFG. &amp; SUPPLY CO. LLC</b> — Cincinnati James Mishler championfactorydirect.com	\$58,438,852	28	\$208,710,185	\$234,030,000
ROOFING	5	<b>POWER HOME REMODELING GROUP</b> — Chester, Pa. Corey Shiller powerhr.com	\$55,257,047	33	\$167,445,597	\$210,000,000
GUTTER PROTECTION	12	<b>LEAFGUARD BY BELDON INC.</b> — San Antonio Chris Edelen leafguardgutter.com	\$45,686,959	90	\$50,763,288	\$60,000,000
SIDING	9	<b>ABC INC., DBA ABC SEAMLESS</b> — Fargo, N.D. Gerald W. Beyers abcseamless.com	\$39,637,469	63	\$62,916,617	\$64,900,000
DOORS	15	<b>RF INSTALLATIONS LLC</b> — Grand Prairie, Texas James R. Norman rfinstallations.com	\$32,551,689	87	\$37,458,790	\$38,219,997
WATERPROOFING	23	<b>MID-ATLANTIC WATERPROOFING</b> — Columbia, Md. Edwin Fennell basements.com	\$31,061,004	100	\$31,061,004	\$36,000,000
HANDYMAN	20	<b>HANDYMAN CONNECTION</b> — Blue Ash, Ohio Jeff Wall handymanconnection.com	\$26,656,380	80	\$33,320,476	\$29,000,000
WHOLE HOUSE	46	<b>ASPIRE DESIGN INC.</b> — Phoenix Steve Shuler aspiredesigncenter.com	\$18,791,738	100	\$18,791,738	\$18,000,000
KITCHENS	43	<b>KITCHEN MAGIC</b> — Nazareth, Pa. Brett Bacho kitchenmagic.com	\$18,567,248	95	\$19,544,472	\$21,450,000
BASEMENT FINISHING	6	<b>FOUR SEASON'S HOME SERVICES</b> — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$16,555,418	15	\$110,369,456	\$118,000,000
LIGHT COMMERCIAL	32	<b>GARDNER/FOX ASSOCIATES INC.</b> — Bryn Mawr, Pa. Brook Gardner gardnerfox.com	\$12,406,722	52	\$23,859,080	\$23,000,000
ROOM ADDITIONS	6	<b>FOUR SEASON'S HOME SERVICES</b> — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$11,036,946	10	\$110,369,456	\$118,000,000
DECKS	6	<b>FOUR SEASON'S HOME SERVICES</b> — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$11,036,946	10	\$110,369,456	\$118,000,000
OUTDOOR LIVING	34	<b>BOWA</b> — McLean, Va. Lawrence Weinberg/Joshua Baker bowa.com	\$3,470,550	15	\$23,137,000	\$33,258,000

Top Performer status is determined by the dollar volume of work performed in that category, calculated on percentages reported by the listee.

**Q:** In response to changing conditions, have you done something in your business, good or bad, that you thought you would never do?

Yes, we used to discuss the dream, the uncertainty of the design, and allow scope and budget growth. Now, we identify goals, budgets and specific design options right up front. We then perform within specific ranges according to our up-front agreement. We used to sell uncertainty, and now it's certainty we deliver.

— Scott Mosby, Mosby Building Arts, St. Louis (No. 85)

Continuing education is critical to differentiating ourselves — we substantially increased the frequency, formalized it and made all technicians take business training. The customer benefits from a more well-rounded staff member.

— Peter Ciaraldi, Professional Building Services by PMC, Salem, N.H. (No. 493)

**Q:** What is the No. 1 challenge or issue facing the remodeling industry, (regulation, financing, labor, economics, etc.), and what needs to be done?

I would say the No. 1 issue facing the remodeling industry today is complacency. It is too easy to forget what we all have just gone through and go back to bad old habits.

— Trent Ketchum, project consultant, Fulford Home Remodeling, Swansea, Ill. (No. 463)

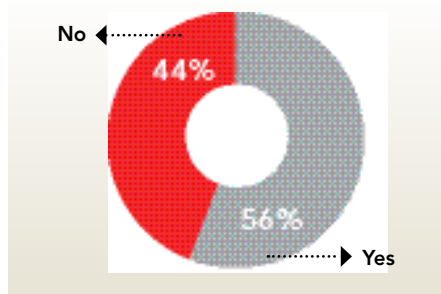
The most pressing issue facing remodeling today is the lack of young people entering the industry. Labor shortages are being reported all over the country by my peers. With the rebound in full swing in most areas, remodelers are finding it difficult to find workers. I'm afraid that until we change the perception of a remodeling career, this will continue to haunt us. I, for one, am proud to be a remodeler.

— Paul L. Sullivan, CGR, CAPS, CGP, president, The Sullivan Co. Inc., Newton, Mass. (No.397)

Inflation in the cost of materials. Costs have risen significantly over the past 18 months. Also our prospects have unrealistic expectations as to what can be done with their budget so a lot so education has to occur while we're working with them.

— Patrick Finn, Patrick A. Finn Ltd., Palatine, Ill. (No. 441) | QR

## Showrooms





*Design is in the details. We couldn't agree more.*



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# The Annual List

Third-party Verified Financial Statements Yield the Top 500 List

RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS		FOCUS						
1	<b>BELFOR HOLDINGS INC.</b> — Birmingham, Mich. Sheldon Yellen belforusa.com	\$1,260,000,000 54,000	\$1,280,000,000	\$1,260,000,000 Insurance Restoration	6,000	66	★	★	★	★
2	<b>DKI HOLDINGS LLC</b> — Wood Dale, Ill. Dan Cassara dkiservices.com	\$1,219,279,908 114,492	\$1,500,000,000	\$1,524,099,511 Insurance Restoration	50	39				
3	<b>WINDOW WORLD INC.</b> — North Wilkesboro, N.C. Tammy Whitworth windowworld.com	\$413,194,952 123,497	\$435,000,000	\$413,194,952 Exterior Contractor		18	★		★	
4	<b>CHAMPION WINDOW MFG. &amp; SUPPLY CO. LLC</b> — Cincinnati James Mishler championfactorydirect.com	\$208,710,185 27,194	\$234,030,000	\$208,710,185 Exterior Contractor	1,216	60	★	★		
5	<b>POWER HOME REMODELING GROUP</b> — Chester, Pa. Jeff Kaliner powerhr.com	\$167,445,597 17,500	\$210,000,000	\$167,445,597 Exterior Contractor	1,242	21	★	★	★	★
6	<b>FOUR SEASON'S HOME SERVICES</b> — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$110,369,456 18,805	\$118,000,000	\$110,369,456 Exterior Contractor	400	3	★	★		★
7	<b>AMERICAN TECHNOLOGIES INC.</b> — Orange, Calif. Gary Moore atirestoration.com	\$108,932,281 10,276	\$106,200,200	\$108,932,281 Insurance Restoration	526	24			★	★
8	<b>BATH FITTER</b> — Lewisberry, Pa. Martin E. Gross bathfitter.com	\$77,482,666 13,067	\$91,857,400	\$77,482,666 Kitchen and Bath Specialist	560	26	★	★	★	★
9	<b>ABC INC., DBA ABC SEAMLESS</b> — Fargo, N.D. Gerald W. Beyers abcseamless.com	\$62,916,617 11,460	\$64,900,000	\$62,916,617 Exterior Contractor		35	★			★
10	<b>1-800-HANSONS</b> — Troy, Mich. Brian Elias hansonso.com	\$56,650,728 9,200	\$58,000,000	\$56,650,728 Exterior Contractor	291	24	★		★	★
11	<b>CASTLE, THE WINDOW PEOPLE</b> — Mount Laurel, N.J. Chris Cardillo castlewindows.com	\$55,859,363 9,462	\$56,000,000	\$55,859,363 Exterior Contractor	214	36	★		★	★
12	<b>LEAFGUARD BY BELDON INC.</b> — San Antonio Chris Edelen leafguardgutter.com	\$50,763,288 9,580	\$60,000,000	\$50,763,288 Other		67				
13	<b>ROMANOFF RENOVATIONS</b> — Smyrna, Ga. Doug Romanoff rrenovations.com	\$41,609,455 104,381	\$53,000,000	\$41,609,455 Full-service Remodeler		40	★			
14	<b>ALURE HOME IMPROVEMENTS</b> — East Meadow, N.Y. Salvatore Ferro alure.com	\$39,356,460 1,709	\$41,000,000	\$39,356,460 Full-service Remodeler	99	66	★	★	★	★
15	<b>RF INSTALLATIONS LLC</b> — Grand Prairie, Texas James R. Norman rfinstallations.com	\$37,458,790 121,892	\$38,219,997	\$37,458,790 Exterior Contractor	50	7	★			★
16	<b>UNITED STATES SEAMLESS</b> — Fargo, N.D. Michael Bullinger usseamless.com	\$35,493,735 6,550	\$37,422,500	\$35,913,334 Exterior Contractor	143	22	★		★	
17	<b>WINDOW WORLD OF BATON ROUGE</b> — Baton Rouge, La. Jim Roland windowworldinfo.com	\$34,992,758 11,209	\$35,500,000	\$34,992,758 Exterior Contractor	96	11				★
18	<b>LEAFILTER NORTH INC.</b> — Hudson, Ohio Matt Kaulig leafilter.com	\$33,776,602 12,884	\$44,000,000	\$33,776,602 Exterior Contractor	141	8	★			★
19	<b>STATEWIDE REMODELING</b> — DFW Airport, Texas Rob Levin statewideremodeling.com	\$33,368,046 2,999	\$39,500,000	\$33,368,046 Full-service Remodeler	105	19	★		★	★
20	<b>HANDYMAN CONNECTION</b> — Blue Ash, Ohio Jeff Wall handymanconnection.com	\$33,320,476 73,018	\$29,000,000	\$33,320,476 Full-service Remodeler	8	22	★			
21	<b>TRUE HOME VALUE INC.</b> — Louisville, Ky. Charles L. Smith thv.com	\$31,145,292 7,868	\$33,842,000	\$43,986,000 Exterior Contractor	353	31	★	★		★
22	<b>VINEYARD HOMES LLC, DBA VINEYARD SERVICES</b> — Scottsdale, Ariz. Jay McKee vineyardservices.com	\$31,121,521 4,500	\$65,000,000	\$39,012,513 Full-service Remodeler	65	8	★		★	★
23	<b>MID-ATLANTIC WATERPROOFING</b> — Columbia, Md. Edwin Fennell basements.com	\$31,061,004 2,824	\$36,000,000	\$31,061,004 Other	217	48	★	★	★	★
24	<b>AMERICAN EXTERIORS LLC</b> — Littleton, Colo. Greg Garcia amext.com	\$29,054,264 3,783	\$34,137,000	\$29,054,264 Exterior Contractor	286	28	★	★	★	★
25	<b>GREATER DAYTON CONSTRUCTION GROUP</b> — Beavercreek, Ohio Greg Thompson gdcg.com	\$27,832,561 903	\$27,000,000	\$42,890,974 Full-service Remodeler	64	26	★	★	★	★
26	<b>PACIFIC HOME REMODELING INC.</b> — Los Angeles Yoram Hakimi pacifichomeremodeling.com	\$27,827,417 2,156	\$30,000,000	\$27,827,417 Exterior Contractor	124	12	★		★	★
27	<b>CASE DESIGN/REMODELING INC.</b> — Bethesda, Md. Bruce Case casedesign.com	\$26,991,078 2,338	\$28,115,739	\$26,991,078 Full-service Remodeler	137	52	★	★	★	★
28	<b>UNIVERSAL WINDOWS DIRECT INC.</b> — Oakwood Village, Ohio William Barr/Michael Strmac universalwindowsdirect.com	\$26,253,891 3,889	\$30,000,000	\$26,253,891 Exterior Contractor	93	11	★			★
29	<b>WINDOW NATION</b> — Glen Burnie, Md. Harley Magden windownation.com	\$26,188,159 4,718	\$29,000,000	\$26,188,159 Exterior Contractor	62	7	★		★	★
30	<b>COMFORT WINDOWS &amp; DOOR CO.</b> — Syracuse, N.Y. Alfred Gentile comfortwindows.com	\$25,358,436 5,058	\$29,800,000	\$25,444,421 Exterior Contractor	245	34	★	★	★	★
31	<b>AMERICAN VISION WINDOWS INC.</b> — Simi Valley, Calif. William R. Herren americanvisionwindows.com	\$24,500,000 3,275	\$28,000,000	\$25,000,000 Exterior Contractor	142	13	★			★
32	<b>GARDNER/FOX ASSOCIATES INC.</b> — Bryn Mawr, Pa. Brook Gardner gardnerfox.com	\$23,859,080 372	\$23,000,000	\$23,859,080 Design/Build Remodeler	37	25	★		★	★
33	<b>PATIO ENCLOSURES BY GREAT DAY IMPROVEMENTS</b> — Macedonia, Ohio Steve White patioenclosures.com, stanekwindows.com, greatdayimprovements.com	\$23,200,000 1,300	\$57,308,000	\$27,500,000 Exterior Contractor	261	47				★
34	<b>BOWA</b> — McLean, Va. Lawrence Weinberg/Joshua Baker bowa.com	\$23,137,000 37	\$33,258,000	\$27,405,000 Design/Build Remodeler	57	25	★		★	★

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		2012 REMODELING JOBS		FOCUS						
35	<b>GIERTSEN CO.</b> — Golden Valley, Minn. Kevin M. Giertsen giertsenco.com	\$23,096,940 1,280	\$24,560,000	\$23,096,940 Insurance Restoration	111	95	✱	✱	✱	
36	<b>K-DESIGNERS</b> — Gold River, Calif. Larry D. Judson k-designers.com	\$22,783,834 2,956	\$27,000,000	\$22,783,834 Exterior Contractor	464	34	✱	✱	✱	✱
37	<b>WOODBIDGE HOME EXTERIORS</b> — Dallas Mitchell Spector woodbridgeclassic.com	\$21,882,439 2,127	\$23,714,332	\$21,882,439 Exterior Contractor	48	24	✱		✱	✱
38	<b>SUNGATE ENERGY SOLUTIONS INC.</b> — San Diego Brad Smith thesungate.com	\$20,709,827 1,385	\$23,000,000	\$20,709,827 Full-service Remodeler	141	12	✱	✱	✱	✱
39	<b>WINDOW WORLD OF ST. LOUIS</b> — Bridgeton, Mo. James Lomax III windowworldstl.com	\$20,321,508 7,667	\$21,337,583	\$20,321,508 Exterior Contractor	56	10	✱	✱	✱	✱
40	<b>ANDERSON GROUP INTERNATIONAL</b> — Bakersfield, Calif. Steven S. Anderson goagi.com	\$20,300,000 2,320	\$20,500,000	\$20,281,006 Insurance Restoration	53	14	✱	✱		
41	<b>STORM TIGHT WINDOWS INC.</b> — Boynton Beach, Fla. Lee J. Brown stormtightwindows.com	\$19,819,650 1,017	\$23,400,000	\$19,819,650 Exterior Contractor	102	6	✱			✱
42	<b>PARAMOUNT BUILDERS INC.</b> — Virginia Beach, Va. Edward G. Augustine paramountbuilders.com	\$19,690,788 2,317	\$21,000,000	\$19,823,313 Exterior Contractor	269	21	✱	✱		✱
43	<b>KITCHEN MAGIC</b> — Nazareth, Pa. Brett W. Bacho kitchenmagic.com	\$19,544,472 1,475	\$21,450,000	\$19,544,472 Kitchen and Bath Specialist	140	34	✱	✱	✱	
44	<b>NORMANDY REMODELING</b> — Hinsdale, Ill. Andy Wells normandyremodeling.com	\$19,432,550 208	\$23,000,000	\$19,432,550 Design/Build Remodeler	48	34	✱	✱	✱	✱
45	<b>SOLAR ENERGY WORLD</b> — Whippany, N.J. George Dunning solarEworld.com	\$18,990,000 491	\$20,000,000	\$18,990,000 Other	136	3	✱	✱		
46	<b>ASPIRE DESIGN INC.</b> — Phoenix Steve Shuler aspiredesigncenter.com	\$18,791,738 1,937	\$18,000,000	\$34,043,239 Full-service Remodeler	63	26	✱		✱	✱
47	<b>DE MATTEI CONSTRUCTION INC.</b> — San Jose, Calif. Mark De Mattei demattei.com	\$17,913,215 62	\$18,600,000	\$17,913,215 Full-service Remodeler	27	28				
48	<b>NEIL KELLY CO. INC.</b> — Portland, Ore. Thomas D. Kelly neilkelly.com	\$17,898,175 1,013	\$23,867,800	\$19,545,553 Design/Build Remodeler	155	66	✱	✱	✱	✱
49	<b>UNIQUE HOME SOLUTIONS</b> — Indianapolis Bob Dillon uniquehomesolutions.org	\$17,725,000 1,995	\$20,800,000	\$17,725,000 Exterior Contractor	148	30	✱	✱	✱	✱
50	<b>DISASTER RESTORATION SERVICES</b> — Trafford, Pa. John J. Botti drspittsburgh.com	\$17,700,000 2,100	\$22,000,000	\$17,700,000 Insurance Restoration	102	28	✱	✱	✱	✱
51	<b>CUSTOM REMODELERS INC.</b> — Lino Lakes, Minn. Craig R. Carpenter customremodelersinc.com	\$17,192,803 2,489	\$17,000,000	\$17,192,803 Exterior Contractor	131	23	✱	✱		✱
52	<b>NATIONWIDE WINDOW &amp; SIDING</b> — Clifton, N.J. Baycan Azeri nationwidewindow.com	\$15,836,604 2,228	\$22,000,000	\$19,445,264 Exterior Contractor	30	30	✱	✱		✱
53	<b>TAYLORED RESTORATION</b> — Anchorage, Alaska Lisa Brest tayloredrestoration.com	\$15,681,565 1,165	\$15,000,000	\$15,681,565 Insurance Restoration	93	41	✱	✱		✱
54	<b>AMERICA'S WINDOW LLC</b> — Borden, Ind. Greg Kendzioriski americaswindowusa.com	\$15,063,000 2,420	\$16,000,000	\$15,063,000 Exterior Contractor	80	16	✱		✱	✱
55	<b>METROPOLITAN BATH AND TILE INC.</b> — Upper Marlboro, Md. Richard L. McKenzie Jr. metabath.com	\$14,966,149 826	\$15,600,000	\$14,966,149 Other	100	23	✱	✱	✱	✱
56	<b>J.C. RESTORATION INC.</b> — Rolling Meadows, Ill. Steve Rost jcr24.com	\$14,659,000 802	\$14,500,000	\$14,659,000 Insurance Restoration	86	30	✱	✱	✱	✱
57	<b>NORTHWEST EXTERIORS INC.</b> — Rancho Cordova, Calif. Thomas Orr northwestexteriors.com, windows-hawaii.com	\$14,541,105 1,882	\$17,000,000	\$14,541,105 Exterior Contractor	132	18	✱	✱		
58	<b>C&amp;L WARD</b> — Davison, Mich. Patrick Ward windowexperts.com	\$14,219,992 1,955	\$17,150,000	\$17,347,555 Exterior Contractor	48	41	✱			✱
59	<b>GUTTER HELMET SYSTEMS</b> — Millersville, Md. Del Thebaud harryhelmet.com	\$13,982,624 4,310	\$16,000,000	\$13,982,624 Exterior Contractor	69	32	✱		✱	
60	<b>THE SOUTHARD CORP.</b> — Great Bend, Kan. R. Joe Southard southardcorp.com	\$13,945,468 1,409		\$13,945,468 Exterior Contractor		62				
61	<b>CA CONSTRUCTION</b> — Riverside, Calif. Aaron Avila caconstruction.net	\$13,795,270 208	\$16,000,000	\$13,795,270 Full-service Remodeler	94	23	✱	✱		✱
62	<b>S &amp; K ROOFING SIDING &amp; WINDOWS INC.</b> — Eldersburg, Md. Donald C. Katzenberger skroofing.com	\$13,696,646 3,340	\$14,000,000	\$14,540,457 Exterior Contractor	27	32	✱	✱		✱
63	<b>YOUR HOME IMPROVEMENT CO. LLC</b> — St. Cloud, Minn. Steven J. Little yourhomeimprovementco.com	\$13,191,048 1,700	\$15,000,000	\$13,191,048 Full-service Remodeler	100	8	✱			
64	<b>G. FISHER CONSTRUCTION CO.</b> — Farmington Hills, Mich. Glen Fisher gfisherconst.com	\$13,144,344 72	\$16,500,000	\$13,144,344 Full-service Remodeler	60	26	✱			
65	<b>REPAIRS UNLIMITED INC.</b> — Kansas City, Kan. Emory F. James III repairs-unlimited.com	\$13,115,000 890	\$14,500,000	\$13,115,000 Insurance Restoration	26	25	✱			✱
66	<b>AMERICAN HOME DESIGN INC.</b> — Goodlettsville, Tenn. Don C. Bruce americanhomedesign.com	\$12,969,551 1,426	\$14,000,000	\$12,969,551 Exterior Contractor	80	35	✱			✱
67	<b>WEATHER TITE WINDOWS</b> — Tampa, Fla. Michael Hollander weathertitewindows.com	\$12,840,800 3,800	\$14,000,000	\$12,840,800 Exterior Contractor	46	27	✱			✱
68	<b>MARROKAL DESIGN &amp; REMODELING</b> — San Diego Gary Marrokal marrokal.com	\$12,555,223 81	\$12,000,000	\$12,555,223 Design/Build Remodeler	26	31	✱	✱	✱	✱
69	<b>SOUTHEAST RESTORATION GROUP</b> — Canton, Ga. Ben Looper southeastrestoration.com	\$12,546,469 1,208	\$15,500,000	\$12,546,469 Insurance Restoration	62	14	✱	✱	✱	✱
70	<b>HARDY WINDOW CO. INC.</b> — Anaheim, Calif. Kim Hardy hardywindows.com	\$12,506,870 1,680	\$15,000,000	\$12,506,870 Exterior Contractor	67	15	✱			



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		2012 REMODELING JOBS								
71	<b>CROOM CONSTRUCTION CO.</b> — Vero Beach, Fla. David S. Croom croomconstruction.com	\$12,462,000 36	\$12,000,000	\$16,238,000 Full-service Remodeler	44	35	★			
72	<b>HOMEVIEW CONTRACTORS INC.</b> — Pikesville, Md. Michael T. Zabec homeviewinc.com	\$12,406,501 1,958	\$14,000,000	\$12,406,501 Exterior Contractor	62	46	★	★	★	★
73	<b>A&amp;I CORP. DBA A&amp;I FIRE AND WATER RESTORATION</b> — Myrtle Beach, S.C. Daniel H. Isaac Jr. ai-restoration.com	\$12,363,095 759	\$13,500,000	\$12,363,095 Insurance Restoration	45	39	★	★	★	★
74	<b>PACIFIC COAST HOME SOLUTIONS</b> — Anaheim, Calif. Eric Martinson pchsca.com	\$11,816,245 1,131	\$15,500,000	\$11,816,245 Exterior Contractor	127	14	★			
75	<b>MODERN REMODELING INC.</b> — Manassas, Va. Jonathan Ballard modernremodelinginc.com	\$11,668,396 487	\$9,000,000	\$11,668,396 Full-service Remodeler	15	17	★	★		★
76	<b>AMS INC.</b> — Pompano Beach, Fla. John Murray amsoffla.com	\$11,400,000 1,930	\$11,500,000	\$11,100,000 Full-service Remodeler	60	36	★	★		
77	<b>UNITED STATES SEAMLESS-FARGO, DBA WESTERN PRODUCTS, INC.</b> — Fargo, N.D. Michael Bullinger westernproducts.com	\$11,185,118 2,105	\$12,160,000	\$11,365,166 Exterior Contractor	72	65	★	★	★	★
78	<b>NEWBATH</b> — New Orleans Lawrence Closs newbathnow.com	\$11,090,255 1,501	\$12,000,000	\$11,090,255 Kitchen and Bath Specialist	75	8	★		★	★
79	<b>EZ HOME SOLUTIONS</b> — Roseville, Minn. Robert O'Geary ezhs.com	\$10,859,416 942	\$15,000,000	\$11,185,257 Exterior Contractor	7	9	★	★		★
80	<b>ELITE REMODELING GROUP</b> — Rolling Meadows, Ill. Michael Macek elitewindowsandsiding.com	\$10,673,576 1,043	\$11,000,000	\$10,673,576 Exterior Contractor	167	16	★			★
81	<b>APPLEBY SYSTEMS INC.</b> — York, Pa. John Kailian applebysystems.com	\$10,416,333 1,037	\$12,000,000	\$10,416,333 Exterior Contractor	113	36	★	★	★	
82	<b>BROTHERS HOME IMPROVEMENT INC.</b> — Roseville, Calif. Gene V. Cavanna brothershomeimp.com	\$10,283,062 2,096	\$13,162,319	\$11,405,475 Other	69	19	★	★	★	★
83	<b>ACCURATE CONSTRUCTION</b> — Torrance, Calif. Curt Negrinelli/Dave Goeppner accurateconstruction.com	\$10,247,873 900	\$12,000,000	\$10,247,873 Insurance Restoration	43	19	★	★		
84	<b>AMERICAN EAGLE BUILDERS SUPPLY INC.</b> — Arlington, Texas Roy Williams americaneaglebuilders.com	\$10,235,311 841	\$11,278,421	\$10,235,311 Exterior Contractor	34	29	★			★
85	<b>MOSBY BUILDING ARTS</b> — St. Louis Scott Mosby callmosby.com	\$10,047,722 429	\$12,400,000	\$10,332,034 Full-service Remodeler	73	66	★	★	★	★
86	<b>EXOATIONS</b> — Cumming, Ga. Roone Unger exoations.com	\$9,994,985 1,143	\$11,500,000	\$9,994,985 Exterior Contractor	36	17	★			
87	<b>WEST SHORE WINDOW &amp; DOOR INC.</b> — Mechanicsburg, Pa. B.J. Werzyn westshorewindow.com	\$9,948,497 1,355	\$14,000,000	\$9,948,497 Exterior Contractor	61	7	★	★	★	★
88	<b>PRINCE WILLIAM HOME IMPROVEMENT</b> — Woodbridge, Va. Scott Holtzhauser pwhomeimprovement.com	\$9,943,132 768	\$10,750,000	\$9,943,132 Exterior Contractor	42	26	★	★		★
89	<b>JACKSON &amp; LEROY REMODELING</b> — Salt Lake City Brandon LeRoy jacksonandleroy.com	\$9,791,892 18	\$8,100,000	\$9,791,892 Full-service Remodeler	9	8	★	★	★	★
90	<b>AMBASSADOR HOME IMPROVEMENTS INC.</b> — Mechanicsburg, Pa. Joseph L. Zisman rbcentralpa.com	\$9,601,558 1,086	\$10,358,242	\$9,601,558 Exterior Contractor	39	66	★		★	★
91	<b>MAD CITY ROOFING SIDING WINDOWS</b> — Madison, Wis. Cory Sturman madcitywindows.com	\$9,598,278 1,250	\$12,000,000	\$15,434,632 Full-service Remodeler	35	15	★		★	★
92	<b>RENEWAL BY ANDERSEN OF LAS VEGAS &amp; PHOENIX</b> — Las Vegas Bill Godbout rbvegas.com	\$9,509,702 1,014	\$10,250,000	\$9,509,702 Insurance Restoration	41	32	★	★	★	★
93	<b>EVERLAST HOME ENERGY SOLUTIONS</b> — Anaheim, Calif. Mike Lumary/Greg Friend everlastgogreen.com	\$9,268,517 806	\$10,500,000	\$9,268,517 Exterior Contractor	47	9	★			
94	<b>ASHCO EXTERIORS INC.</b> — Champlin, Minn. Jason Jeppesen ashcoexteriors.com	\$9,202,288 727	\$13,000,000	\$9,202,288 Exterior Contractor	19	12	★	★	★	★
95	<b>COMMUNITY BUILDERS INC.</b> — Tulsa, Okla. Greg Wolter communitybuildersinc.com	\$9,067,947 952	\$10,000,000	\$9,067,947 Exterior Contractor	54	31	★			
96	<b>ALLEN ASSOCIATES</b> — Santa Barbara, Calif. Bryan Henson dennisallenassociates.com	\$8,956,797 132	\$11,000,000	\$17,757,092 Full-service Remodeler	67	30	★	★	★	★
97	<b>GLOBAL HOME IMPROVEMENTS INC.</b> — Feasterville, Pa. Paul Kazlov globalhomeinc.com	\$8,909,523 475	\$12,000,000	\$8,909,523 Exterior Contractor	26	10	★			
98	<b>DFW IMPROVED</b> — Frisco, Texas Gary Simms dfwimproved.com	\$8,800,000 586	\$12,000,000	\$9,300,000 Full-service Remodeler	9	9	★		★	
99	<b>BENNETT CONTRACTING INC.</b> — Albany, N.Y. Greg Jackson bennettcontracting.com	\$8,708,536 1,100	\$9,000,000	\$8,708,536 Full-service Remodeler	64	99	★			★
100	<b>JACKSON DESIGN &amp; REMODELING</b> — San Diego Todd Jackson jacksondesignandremodeling.com	\$8,707,024 54	\$9,200,000	\$8,707,024 Design/Build Remodeler	37	24	★	★	★	★
101	<b>CLEARVIEW HOME IMPROVEMENTS INC.</b> — Placentia, Calif. Michael Lumary/Joseph Kovalcin cvgreenhome.com	\$8,687,917 647		\$8,687,917 Exterior Contractor	57	8	★			
102	<b>SUN DESIGN REMODELING SPECIALISTS INC.</b> — Burke, Va. Craig Durosko sundesigninc.com	\$8,678,866 57	\$10,000,000	\$8,678,866 Design/Build Remodeler	51	25	★	★	★	★
103	<b>TIM WHITE HOME IMPROVEMENT</b> — Seaford, N.Y. Timothy White timwhiteremodeling.com	\$8,665,000 226	\$8,000,000	\$8,665,000 Full-service Remodeler	20	18	★			★
104	<b>ABC SEAMLESS OF FARGO</b> — Fargo, Minn. Gerald W. Beyers abcseamless.com	\$8,562,000 1,524	\$8,819,000	\$9,037,000 Exterior Contractor	87	40	★			★
105	<b>SHOWCASE RESTORATION</b> — Fayetteville, N.C. G. Wayne Etowski showcaserestoration.com	\$8,560,021 733	\$6,720,000	\$8,560,021 Insurance Restoration	35	33	★	★		★
106	<b>HANDYMAN TO THE RESCUE</b> — Turlock, Calif. Steven Littrell	\$8,400,000 425	\$12,500,000	\$8,400,000 Full-service Remodeler	81	13	★			★



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RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS								
107	<b>THE ACRI CO.</b> — Milan, Ill. Tim Acri acricompany.com	\$8,272,616 1,042	\$7,829,002	\$8,272,616 Full-service Remodeler	107	46	★	★	★	★
108	<b>JERICO HOME IMPROVEMENTS</b> — Kansas City, Kan. John Bartrom JerichoHome.com	\$8,167,685 600	\$12,000,000	\$8,167,685 Kitchen and Bath Specialist	84	14	★			★
109	<b>PAUL DAVIS RESTORATION OF SUBURBAN MD. &amp; D.C.</b> — Gaithersburg, Md. Tom Plant pdrmontgomery.com	\$8,161,184 1,957	\$13,500,000	\$11,322,752 Insurance Restoration	49	25	★		★	★
110	<b>PETERSON AND COLLINS INC.</b> — Washington, D.C. George N. Collins petersonandcollins.com	\$8,115,274 9	\$8,000,000	\$8,115,274 Full-service Remodeler	35	35			★	★
111	<b>HARRELL REMODELING INC.</b> — Mountain View, Calif. Iris F. Harrell harrell-remodeling.com	\$8,101,695 50	\$10,000,000	\$8,101,695 Design/Build Remodeler	40	28	★	★	★	★
112	<b>DUN-RITE EXTERIORS</b> — Hudson, Ohio Anthony Umina calldunrite.com	\$8,084,441 1,015	\$12,000,000	\$9,343,206 Full-service Remodeler	37	23	★	★		★
113	<b>F &amp; S BUILDING INNOVATIONS INC.</b> — Roanoke, Va. Gary N. Feazell fsfourseasons.com	\$8,078,170 484	\$11,000,000	\$8,078,170 Full-service Remodeler	42	25	★	★	★	★
114	<b>LEINGANG HOME CENTER INC.</b> — Mandan, N.D. John Frohlich leingang.com	\$8,066,382 2,017	\$8,400,000	\$8,260,450 Exterior Contractor	73	36	★			★
115	<b>F.H. PERRY BUILDER INC.</b> — Hopkinton, Mass. Allison Iantosca/Bill Cosman fhperry.com	\$8,038,724 95	\$20,000,000	\$11,510,625 Full-service Remodeler	17	23	★	★	★	★
116	<b>CALLIER &amp; THOMPSON KITCHENS BATHS APPLIANCES</b> — Manchester, Mo. Gary Callier callierandthompson.com	\$7,950,250 190	\$8,000,000	\$8,450,150 Kitchen and Bath Specialist	27	57	★	★		★
117	<b>ECOBEST EXTERIORS</b> — Vancouver, Wash. Mike Puranen ecobesthi.com	\$7,850,000 450	\$10,000,000	\$7,850,000 Full-service Remodeler	39	14	★	★		★
118	<b>JONES &amp; ASSOCIATES</b> — Lubbock, Texas Jeff Jones thejonesboys.com	\$7,736,633 760	\$8,000,000	\$7,736,633 Exterior Contractor	26	26	★			★
119	<b>MCCUTCHEON CONSTRUCTION INC.</b> — Berkeley, Calif. Michael McCutcheon mcbuild.com	\$7,670,497 98	\$12,000,000	\$7,670,497 Full-service Remodeler	26	33	★	★	★	★
120	<b>LONG &amp; DELOSA CONSTRUCTION GROUP LTD.</b> — Brooklyn, N.Y. Brian Long longandelosa.com	\$7,502,234 156	\$5,500,000	\$7,502,234 Full-service Remodeler	18	29	★			★
121	<b>A CUT ABOVE EXTERIORS</b> — Portland, Ore. Mark Tiffée acutaboveexteriors.com	\$7,421,238 817	\$6,000,000	\$7,421,238 Exterior Contractor	60	18	★		★	★
122	<b>SCHMIDT SIDING &amp; WINDOW CO. INC.</b> — Mankato, Minn. Dale Brenke schmidtmandato.com	\$7,376,183 2,000	\$7,500,000	\$7,376,183 Exterior Contractor	57	64	★	★	★	★
123	<b>MIDTOWN HOME IMPROVEMENTS INC.</b> — O'Fallon, Mo. Patrick Melsion midtownstl.com	\$7,257,000 638		\$7,257,000 Full-service Remodeler	20	22	★		★	★
124	<b>DELTA DISASTER SERVICES</b> — Arvada, Colo. Michael Mastous trydelta.com	\$7,243,124 564	\$6,500,000	\$7,243,124 Insurance Restoration	26	7	★	★	★	★
125	<b>PETERBERG CONSTRUCTION INC.</b> — Los Angeles Adam Goldberg peterberginc.com	\$7,204,200 30	\$11,000,000	\$8,100,000 Full-service Remodeler	29	6				★
126	<b>TRISTATE ROOFING WINDOWS AND SIDING</b> — Tacoma, Wash. John Holum tristate.pro	\$7,176,265 493	\$8,100,000	\$7,176,265 Exterior Contractor	59	9	★	★		
127	<b>AMERICAN DESIGN AND BUILD LTD.</b> — Bel Air, Md. Joseph A. Tunney adbuild.com	\$7,129,248 652	\$9,000,000	\$7,129,248 Full-service Remodeler	83	20	★	★	★	★
128	<b>MONMOUTH CUSTOM BUILDERS</b> — Deal, N.J. Ike Levy monmouthcustombuilders.com	\$7,083,593 50	\$8,000,000	\$9,583,593 Full-service Remodeler	19	16			★	
129	<b>NEW YORK CONSTRUCTION CO.</b> — Glen Cove, N.Y. Avi Zikry mynycc.com	\$7,018,296 183	\$9,000,000	\$7,427,328 Full-service Remodeler	45	6	★		★	★
130	<b>ARCHADECK OF CHARLOTTE</b> — Charlotte, N.C. Eric Kent archadeckofcharlotte.com	\$6,900,000 1,280	\$7,300,000	\$6,900,000 Exterior Contractor	16	25	★	★	★	
131	<b>CALLEN CONSTRUCTION INC.</b> — Muskego, Wis. Tom Callen callenconstruction.com	\$6,900,000 690	\$7,000,000	\$6,900,000 Full-service Remodeler	40	27	★	★	★	★
132	<b>INSTALL AMERICA LLC</b> — Mohnton, Pa. Thomas McMillan installamerica.net	\$6,900,000 865	\$9,000,000	\$6,900,000 Full-service Remodeler	44	51	★			
133	<b>QUALITY FIRST BUILDERS LLC</b> — Orlando, Fla. John Burket qfbuilders.com	\$6,846,181 677	\$7,000,000	\$6,889,145 Insurance Restoration	16	21	★	★	★	★
134	<b>HULLCO EXTERIORS INC.</b> — Chattanooga, Tenn. Matt Hullander hullcoexteriors.com	\$6,824,147 804	\$7,500,000	\$6,824,147 Exterior Contractor	22	36	★		★	★
135	<b>LANDIS CONSTRUCTION CORP.</b> — Washington, D.C. Ethan Landis landisconstruction.com	\$6,800,000 71	\$8,000,000	\$6,800,000 Design/Build Remodeler	37	23	★	★	★	
136	<b>ANTHONY WILDER DESIGN/BUILD INC.</b> — Cabin John, Md. Elizabeth Wilder anthonywilder.com	\$6,690,486 31	\$7,105,953	\$7,917,399 Design/Build Remodeler	33	17	★	★	★	★
137	<b>YOUR REMODELING GUYS</b> — York, Pa. Mark A. Curry yourremodelingguys.com	\$6,546,348 558	\$6,742,818	\$6,546,348 Full-service Remodeler	106	6	★	★		
138	<b>LARS REMODELING &amp; DESIGN</b> — La Mesa, Calif. Jason R. Larson larsremodel.com	\$6,527,452 68	\$8,000,000	\$6,527,452 Design/Build Remodeler	17	22	★	★	★	★
139	<b>PK CONSTRUCTION LLC</b> — St. Louis Paul Kanyuck/Troy Duncan pkconstructionstl.com	\$6,402,691 135	\$9,000,000	\$6,402,691 Full-service Remodeler	2	38	★			
140	<b>BLUE SKY SERVICES LLC</b> — Raleigh, N.C. David Medvetz blueskyservices.com	\$6,330,505 205	\$6,500,000	\$6,330,505 Design/Build Remodeler	35	17	★	★	★	★
141	<b>DURANTE WINDOWS &amp; SIDING</b> — Irondale, Ala. Jason Durante godurante.com	\$6,270,337 696	\$6,750,000	\$6,270,337 Exterior Contractor	21	12	★	★		★
142	<b>JACOB SUNROOM &amp; EXTERIORS</b> — Fairview Heights, Ill. Scott Jacob jacobexteriors.com	\$6,267,734 1,127	\$5,000,000	\$7,129,706 Exterior Contractor	18	36	★		★	★

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		2012 REMODELING JOBS		FOCUS						
143	<b>T&amp;S ROOFING SYSTEMS INC.</b> — Miami Louis Toledo tsroofingsystems.com	\$6,200,000 410	\$7,000,000	\$6,200,000 Exterior Contractor	51	7	☑		☑	
144	<b>CREATIVE OPENINGS INC.</b> — Kaukauna, Wis. Robert Beaster creativeopenings.net	\$6,144,745 861	\$6,500,000	\$6,144,745 Exterior Contractor	59	9	☑	☑	☑	☑
145	<b>BACK CONSTRUCTION INC.</b> — Lexington, Ky. Kyle Whalen backconstruction.com	\$6,120,394 229	\$6,103,420	\$6,120,394 Full-service Remodeler	37	33	☑	☑		☑
146	<b>PARAGON REMODELING INC.</b> — Vienna, Va. Ahmed Mady paragonremodeling.com	\$6,077,355 632	\$8,500,000	\$9,349,777 Full-service Remodeler	31	15	☑	☑	☑	☑
147	<b>PREMIER RESTORATION INC.</b> — Jonesboro, Ga. Jerel Verner premierrestoration.com	\$6,071,487 252	\$6,600,000	\$6,071,487 Insurance Restoration	25	17	☑	☑		
148	<b>MIDWEST CONSTRUCTION &amp; SUPPLY INC.</b> — Mason City, Iowa Kalliopo Eaton mwcinc.com	\$6,009,354 528	\$5,500,000	\$6,009,354 Other	27	55	☑	☑		☑
149	<b>CAROLINA HOME REMODELING LLC</b> — Charlotte, N.C. Robert Anderson carolinahomeremodeling.com	\$5,972,294 690	\$6,500,000	\$5,972,294 Exterior Contractor	21	13	☑	☑	☑	☑
150	<b>PROFESSIONAL REMODELING GROUP</b> — Manassas, Va. Tony Ishaizay professionalremodelinggroup.com	\$5,965,075 248	\$6,000,000	\$5,965,075 Full-service Remodeler	12	25	☑			
151	<b>UNIVERSAL GROUP INC.</b> — Tarzana, Calif. John Bachsian universalgroupinc.com	\$5,955,300 174	\$9,200,000	\$8,281,318 Design/Build Remodeler	58	15	☑	☑	☑	
152	<b>MONTANA DKI</b> — Missoula, Mont. Mark E. Springer mtdki.com	\$5,947,809 1,300	\$8,000,000	\$9,383,538 Insurance Restoration	79	22	☑	☑	☑	☑
153	<b>TRI-STATE RENOVATIONS INC.</b> — Columbus, Ohio Preston O. Ford	\$5,929,942 27	\$3,500,000	\$5,929,942 Full-service Remodeler	19	18				
154	<b>EURO-TECH INC.</b> — Bensenville, Ill. Fred T. Finn eurotechinc.net	\$5,927,284 823	\$7,409,105	\$5,927,284 Exterior Contractor	34	21	☑			☑
155	<b>HOMWORKS CONSTRUCTION INC.</b> — Honolulu Marshall R. Hickox homeworkshawaii.com	\$5,923,007 46	\$7,000,000	\$11,485,91 Design/Build Remodeler	50	18	☑	☑	☑	☑
156	<b>NICHOLSON BUILDERS INC.</b> — Columbus, Ohio William R. Nicholson nicholsonbuilders.com	\$5,900,000 58	\$4,800,000	\$5,900,000 Design/Build Remodeler	36	10	☑	☑	☑	☑
157	<b>OWINGS BROTHERS CONTRACTING</b> — Eldersburg, Md. Michael Owings owingsbrothers.com	\$5,872,419 78	\$5,900,000	\$5,872,419 Full-service Remodeler	22	30	☑	☑	☑	☑
158	<b>VOLPE ENTERPRISES INC.</b> — North Wales, Pa. Janet Volpe govolve.com	\$5,837,000 1,325	\$6,500,000	\$5,837,000 Full-service Remodeler	44	43	☑	☑	☑	☑
159	<b>SUNROOMS AND MORE</b> — Lexington, Ky. Jerod Hagen sunroomsky.com	\$5,740,000 1,080	\$6,500,000	\$12,729,395 Full-service Remodeler	60	9	☑		☑	☑
160	<b>CALBATH &amp; KITCHEN</b> — Santa Ana, Calif. Dan Liechty calbath.com	\$5,729,887 1,528	\$5,900,000	\$5,729,887 Kitchen and Bath Specialist	58	22	☑	☑		☑
161	<b>POWERSTAR HOME ENERGY SOLUTIONS</b> — Anaheim, Calif. Mike Lumary/Greg Friend/Dave Smith powerstargreen.com	\$5,689,748 454	\$6,750,000	\$5,689,748 Exterior Contractor	31	2	☑			
162	<b>MATRIX BASEMENT SYSTEMS INC.</b> — Arlington Heights, Ill. Nick Richmond mymatrixbasement.com	\$5,681,672 225	\$6,450,000	\$5,681,672 Design/Build Remodeler	15	4	☑	☑		
163	<b>LANE HOUSE CONSTRUCTION</b> — St. Louis Kerry V. House lanehouseconstruction.com	\$5,571,203 862	\$4,000,000	\$5,571,203 Exterior Contractor	21	14	☑			
164	<b>ASPEN EXTERIORS INC.</b> — Ramsey, Minn. Joseph M. Jelinek aspenexteriors.com	\$5,467,239 346	\$8,000,000	\$5,467,239 Exterior Contractor	29	12	☑		☑	☑
165	<b>DEXTER BUILDERS</b> — Dexter, Mich. Jeff Brown dexterbuilders.com	\$5,431,040 539	\$5,800,000	\$5,431,040 Full-service Remodeler	20	15	☑	☑		☑
166	<b>KULP'S OF STRATFORD LLC</b> — Stratford, Wis. Bob Kulp kulproof.com	\$5,425,000 150	\$6,000,000	\$5,425,000 Exterior Contractor	36	28	☑			
167	<b>SPRINGHOUSE WINDOW &amp; DOOR</b> — Spring House, Pa. Jack Corper gospringhouse.com	\$5,423,000 643	\$5,700,000	\$5,423,000 Other	15	24				
168	<b>HOME TOWN RESTYLING INC.</b> — Hiawatha, Iowa Wayne W. Winn hometownrestyling.com	\$5,407,872 560	\$5,800,000	\$5,407,872 Full-service Remodeler	45	27	☑	☑		
169	<b>CHERMAK CONSTRUCTION INC.</b> — Edmonds, Wash. Howard Chermak chermak.com	\$5,387,680 283	\$5,900,000	\$5,387,680 Full-service Remodeler	31	33	☑	☑	☑	☑
170	<b>FREY CONSTRUCTION &amp; HOME IMPROVEMENT LLC</b> — Prairie du Sac, Wis. Scott Frey freyconstruction.com	\$5,370,811 528	\$5,950,000	\$5,421,211 Full-service Remodeler	38	18	☑	☑	☑	☑
171	<b>MILLER CUSTOM EXTERIORS</b> — Fredericksburg, Ohio Lorin R. Miller millercustomexteriors.com	\$5,350,014 587	\$6,000,000	\$5,350,014 Exterior Contractor	24	49	☑			
172	<b>LEGACY REMODELING INC.</b> — Pittsburgh Jeffrey Moeslein legacyremodel.com	\$5,340,664 659	\$5,700,000	\$5,340,664 Full-service Remodeler	20	26	☑		☑	☑
173	<b>JOE PERCARIO GENERAL CONTRACTORS</b> — Roselle, N.J. Joe Percario percario.com	\$5,297,600 301	\$8,000,000	\$5,297,600 Full-service Remodeler	27	36	☑	☑	☑	☑
174	<b>FICK BROS. ROOFING &amp; EXTERIOR REMODELING CO.</b> — Baltimore J. Patrick Fick fickbros.com	\$5,274,653 311	\$5,500,000	\$5,274,653 Exterior Contractor	49	63	☑		☑	☑
175	<b>REMODELING CONSULTANTS INC.</b> — Mamaroneck, N.Y. Richard J. Zaccaria remodeling-consultants.com	\$5,265,000 42	\$6,150,000	\$5,265,000 Design/Build Remodeler	52	50	☑	☑		
176	<b>MINNESOTA RUSCO INC.</b> — Minnetonka, Minn. Mike Hazelwood minnesotarusco.com	\$5,257,454 625	\$6,000,000	\$5,257,454 Exterior Contractor	29	58	☑	☑		

RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS								
177	<b>S.E.A. CONSTRUCTION INC.</b> — San Mateo, Calif. Steven E. Albert seaconstruction.com	\$5,220,881 24	\$5,500,000	\$5,220,881 Design/Build Remodeler	11	26	★		★	★
178	<b>PLATT BUILDERS INC.</b> — Groton, Mass. Walter H. B. Platt plattbuilders.com	\$5,207,360 51	\$5,300,000	\$5,207,360 Full-service Remodeler	23	21	★	★	★	★
179	<b>KITCHEN DESIGNS BY KEN KELLY INC.</b> — Williston Park, N.Y. Kenneth Kelly kitchendesig.com	\$5,200,000 128	\$6,500,000	\$5,200,000 Kitchen and Bath Specialist	11	30	★	★		
180	<b>CG&amp;S DESIGN-BUILD</b> — Austin, Texas C. Wm. Guerrero cgsdb.com	\$5,166,004 75	\$6,000,000	\$5,601,141 Design/Build Remodeler	24	56	★	★	★	★
181	<b>PHIL BEAULIEU &amp; SONS HOME IMPROVEMENT INC.</b> — Chicopee, Mass. Alain/Francis Beaulieu pbhi.biz	\$5,149,760 517	\$3,800,000	\$5,149,760 Exterior Contractor	5	46	★	★		★
182	<b>LIFETIME WINDOWS AND SIDING</b> — Denver Peter Svedin/Jason Lewis hailproofsiding.com	\$5,136,000 675	\$7,500,000	\$5,136,000 Exterior Contractor	20	4	★	★		★
183	<b>NEWSOUTH WINDOW SOLUTIONS LLC</b> — Tampa, Fla. Earl Rahn newsouthwindow.com	\$5,135,655 412	\$11,250,000	\$6,500,000 Design/Build Remodeler	67	3	★	★	★	★
184	<b>HOLLOWAY CO. INC.</b> — Sterling, Va. Theodore H. Tidmore hollowaycompany.com	\$5,069,486 211	\$5,250,000	\$5,069,486 Exterior Contractor	54	19	★	★	★	★
185	<b>EXTERIOR MEDICS</b> — Alexandria, Va. Mark Watson/Joe LeVecchi exteriormedics.com	\$5,053,181 710	\$5,225,000	\$5,053,181 Exterior Contractor	13	6	★		★	★
186	<b>BRAYMILLER BUILDERS OF W.N.Y. INC.</b> — Hamburg, N.Y. David C. Braymiller braymillerbuilders.com	\$5,026,659 993	\$5,200,000	\$5,026,659 Exterior Contractor	37	26	★	★		★
187	<b>APEXTERIORS</b> — South Beloit, Ill. Jim Stringham apexexterior.com	\$4,996,770 457	\$6,000,000	\$4,996,770 Insurance Restoration	11	7	★	★	★	
188	<b>OHI DESIGN</b> — Manassas Park, Va. Les Nicholson ohidesign.com	\$4,978,486 115	\$5,000,000	\$4,978,496 Design/Build Remodeler	13	11	★	★	★	★
189	<b>A. E. FICKERT INC.</b> — Dayton, Ohio Mike Bacevich fickert.com	\$4,912,049 520	\$4,500,000	\$4,912,049 Insurance Restoration	21	62	★	★		★
190	<b>DAVITT DESIGN BUILD INC.</b> — West Kingston, R.I. Matt Davitt davittdesignbuild.com	\$4,852,129 13	\$9,377,000	\$5,391,254 Design/Build Remodeler	13	33	★	★		
191	<b>CAROLINA WINDOWS &amp; DOORS INC.</b> — Greenville, N.C. Jeff Bailey cwdnc.com	\$4,842,771 620		\$4,842,771 Exterior Contractor	11	29	★		★	★
192	<b>HAPPE &amp; SONS CONSTRUCTION INC.</b> — Evansville, Ind. Jeff Happe happesons.com	\$4,831,915 580	\$4,675,000	\$4,831,915 Full-service Remodeler	18	25	★	★	★	★
193	<b>MUNZ CONSTRUCTION</b> — Holland, Pa. Chris Munz munzconstruction.com	\$4,800,000 200	\$5,500,000	\$4,800,000 Full-service Remodeler	27	27	★			★
194	<b>HOME VISIONS INC.</b> — Beltsville, Md. John Keith Ridgely homevisionsinc.com	\$4,786,298 915	\$5,000,000	\$4,786,298 Exterior Contractor	13	9	★	★		
195	<b>SOUTHWEST EXTERIORS</b> — San Antonio Scott Barr southwestexteriors.com	\$4,757,656 345	\$6,000,000	\$4,757,656 Exterior Contractor	18	24	★		★	★
196	<b>NEW JERSEY SIDING &amp; WINDOWS</b> — Randolph, N.J. Neil Sciacca newjerseywindow.com	\$4,728,794 325	\$5,200,000	\$4,728,794 Exterior Contractor	18	13	★	★	★	★
197	<b>SUNROOM DESIGN GROUP</b> — Little Chute, Wis. Brian Gottlieb lovemysunroom.com	\$4,713,892 267	\$6,000,000	\$4,713,892 Exterior Contractor	17	6	★			
198	<b>ALWARD CONSTRUCTION CO. INC.</b> — Berkeley, Calif. Keith R. Alward alwardconstruction.com	\$4,559,320 90	\$5,175,000	\$4,559,320 Full-service Remodeler	29	33	★	★	★	★
199	<b>CRAFTSMEN HOME IMPROVEMENTS INC.</b> — Dayton, Ohio Kevin McCloskey craftsmenhome.com	\$4,500,830 630	\$4,500,000	\$4,500,830 Full-service Remodeler	15	20	★	★		★
200	<b>RICHARD LARSON BUILDERS INC.</b> — Hutchinson, Minn. Doug Kephart larsenbuilders.com	\$4,495,992 358	\$4,950,000	\$5,262,963 Full-service Remodeler	25	46	★			★
201	<b>K&amp;H HOME SOLUTIONS</b> — Arvada, Colo. Ted Roland khwindows.com	\$4,495,900 985	\$5,500,000	\$4,495,942 Exterior Contractor	23	57	★			
202	<b>BUDGET EXTERIORS INC.</b> — Bloomington, Minn. Kenneth J. Thompson budgetexteriors.com	\$4,447,259 920	\$5,336,711	\$4,447,259 Full-service Remodeler	36	25		★	★	
203	<b>GREEN BASEMENTS &amp; REMODELING</b> — Woodstock, Ga. Laura Green greenbasements.com	\$4,436,000 638	\$6,000,000	\$4,436,000 Full-service Remodeler	15	12	★		★	
204	<b>BRINDISI BUILDERS LLC</b> — Marlton, N.J. Michael Brindisi brindisibuilders.com	\$4,425,000 100	\$4,800,000	\$4,425,000 Full-service Remodeler	29	36	★			★
205	<b>MCCLURG REMODELING &amp; CONSTRUCTION SERVICES</b> — Marcellus, N.Y. Scott McClurg mcclurgteam.com	\$4,405,200 519	\$4,900,000	\$4,868,200 Design/Build Remodeler	27	35	★	★	★	★
206	<b>CLEAR CHOICE WINDOWS AND MORE</b> — Largo, Fla. Jim Hardy clearchoicewin.com	\$4,378,470 515	\$5,000,000	\$4,378,470 Other	29	9	★	★	★	
207	<b>SERMAT CONSTRUCTION SERVICES</b> — Richmond, Va. James Haskell sermat.com	\$4,334,198 485	\$4,000,000	\$4,334,198 Insurance Restoration	27	31	★	★		★
208	<b>HIGHCRAFT BUILDERS</b> — Fort Collins, Colo. Bryan Soth/Dwight Sailer highcraft.net	\$4,330,000 96	\$5,500,000	\$5,330,000 Design/Build Remodeler	18	15	★	★	★	★
209	<b>CAPIZZI HOME IMPROVEMENT</b> — Cotuit, Mass. Thomas Capizzi Jr. capizzihome.com	\$4,316,257 304	\$4,500,000	\$4,316,257 Full-service Remodeler	45	37	★	★	★	
210	<b>HOUSE WORKS LLC</b> — Madison, Miss. Jeff C. Salmons houseworksco.com	\$4,289,167 514	\$6,600,000	\$4,289,167 Insurance Restoration	13	111	★	★		★
211	<b>CDS CONTRACTORS INC.</b> — Orlando, Fla. Steve Murphy cdscontractors.com	\$4,223,117 400	\$5,000,000	\$4,000,000 Full-service Remodeler	55	13	★	★		
212	<b>ULRICH INC.</b> — Ridgewood, N.J. Robert Eifers/David Ulrich ulrichinc.com	\$4,214,000 74	\$5,400,000	\$5,012,000 Design/Build Remodeler	24	65	★	★		★

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Imagination at work

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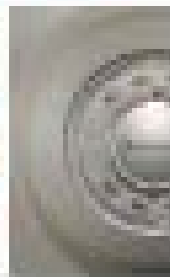
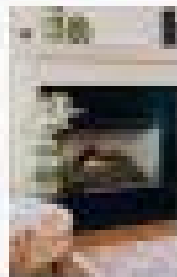
RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS								
213	<b>ADVANCED HOME TECHNOLOGIES INC.</b> — Clintonville, Wis. Scott R. Young ahtwindows.com	\$4,193,391 530	\$4,600,000	\$4,193,391 Exterior Contractor	26	46	★	★	★	★
214	<b>MAGEE CONSTRUCTION CO.</b> — Cedar Falls, Iowa Wayne Magee mageeconstruction.com	\$4,187,847 296	\$5,000,000	\$5,040,884 Design/Build Remodeler	40	31	★	★	★	★
215	<b>AMERICAN HOME IMPROVEMENTS</b> — Knoxville, Tenn. Mark Sims homeproguy.com	\$4,186,251 583	\$4,604,876	\$4,186,251 Full-service Remodeler	37	16	★	★	★	★
216	<b>GRUVER COOLEY CORP.</b> — Leesburg, Va. Chip Gruver gruvercooley.com	\$4,172,921 10	\$6,400,000	\$5,263,634 Full-service Remodeler	18	105	★	★	★	★
217	<b>L.J. STONE INC.</b> — Muncie, Ind. Trent Stone ljstone.com	\$4,155,158 554	\$4,500,000	\$4,155,158 Exterior Contractor	26	44	★			
218	<b>CUSTOM DESIGN &amp; CONSTRUCTION</b> — El Segundo, Calif. Bill Simone remodelwithus.com	\$4,151,393 27	\$4,500,000	\$4,151,393 Design/Build Remodeler	10	27	★	★	★	★
219	<b>LAKE SIDE EXTERIORS INC.</b> — Chesterfield, Mo. Matthew Merrifield lakesideexteriors.com	\$4,131,356 258	\$4,500,000	\$4,131,356 Exterior Contractor		16				
220	<b>ALCRAFT INC.</b> — North Haven, Conn. Michael C. Mamrosch alcraftinc.com	\$4,103,463 389	\$4,400,000	\$4,103,463 Exterior Contractor	22	30	★			
221	<b>SUN COAST REMODELERS</b> — San Diego Louis Scott Janson suncoast.com	\$4,098,614 500	\$6,000,000	\$4,098,614 Exterior Contractor	55	4	★	★		★
222	<b>OLSON &amp; JONES CONSTRUCTION INC.</b> — Portland, Ore. Greg Olson olsonandjones.com	\$4,076,122 60	\$4,000,000	\$4,076,122 Full-service Remodeler	10	31	★	★		★
223	<b>EAGLE HOME IMPROVEMENT</b> — East Alton, Ill. Dennis K. Jones eaglewindowsandsiding.com	\$4,064,460 653	\$4,200,500	\$4,064,460 Full-service Remodeler	36	13	★	★		★
224	<b>AAS RESTORATION INC.</b> — Kansas City, Mo. Stephen A. Storts aasrestoration.com	\$4,031,645 555	\$5,000,000	\$4,031,645 Insurance Restoration	22	29	★	★		★
225	<b>FRANCIS HARVEY REMODELING LLC</b> — Shrewsbury, Mass. Neil Harvey francisharvey.com	\$4,015,506 241	\$5,500,000	\$4,015,506 Design/Build Remodeler	29	87	★	★	★	★
226	<b>SMITH THOMAS &amp; SMITH INC.</b> — Bethesda, Md. Thomas Brown smiththomasandsmith.com	\$4,008,912 620	\$4,000,000	\$4,008,912 Full-service Remodeler	20	53	★			★
227	<b>JOHN H. ALLEN CO. INC.</b> — Jackson, Tenn. John H. Allen johnhallen.com	\$4,005,199 1,350	\$4,500,250	\$4,005,199 Full-service Remodeler	15	39	★	★	★	★
228	<b>EHRlich'S KITCHENS &amp; BATHS</b> — Hazelwood, Mo. Harold P. Ehrlich III ehrlichskitchensandbaths.com	\$3,949,011 40	\$4,500,000	\$3,949,011 Kitchen and Bath Specialist	7	33	★			
229	<b>QUILLEN BROS. INC.</b> — Bryan, Ohio Robert V. Quillen quilllenbrosinc.com	\$3,942,524 586	\$4,475,000	\$3,942,524 Exterior Contractor	20	13	★			★
230	<b>CLOSET AMERICA</b> — Lanham, Md. Skip LaBella closetamerica.com	\$3,939,191 775	\$4,500,000	\$3,939,191 Design/Build Remodeler	48	6	★			
231	<b>PAUL DAVIS RESTORATION OF FAIRFIELD AND WESTCHESTER COUNTIES</b> — Ridgefield, Conn. Edward A. Nardella pauldavisctny.com	\$3,917,107 724	\$4,050,000	\$3,917,107 Insurance Restoration	16	17	★	★		★
232	<b>RE-BATH OF UTAH</b> — Salt Lake City Jim Fitlow rebathtoday.com	\$3,908,670 599	\$5,500,000	\$3,908,670 Kitchen and Bath Specialist	28	14	★		★	
233	<b>BETTER WAY SIDING &amp; WINDOWS</b> — East Peoria, Ill. Dave Smith betterwaysiding.com	\$3,900,000 500	\$5,000,000	\$3,900,000 Exterior Contractor	9	33	★			
234	<b>TEAKWOOD BUILDERS INC.</b> — Saratoga Springs, N.Y. James A. Sasko Jr. teakwoodbuilders.com	\$3,878,186 26	\$4,213,698	\$4,853,426 Design/Build Remodeler	14	17	★		★	★
235	<b>SELIG CONSTRUCTION CORP.</b> — Chico, Calif. Scott Selig seligconstruction.com	\$3,857,063 333	\$4,500,000	\$3,857,063 Full-service Remodeler	33	17	★	★		★
236	<b>NVS REMODELING &amp; DESIGN INC.</b> — Manassas, Va. Glen M. Miracle nvsrd.com	\$3,836,528 72	\$4,500,000	\$8,877,568 Full-service Remodeler	39	27	★	★	★	★
237	<b>HUBERT WHITLOCK BUILDERS INC.</b> — Charlotte, N.C. Scott Whitlock whitlockbuilders.com	\$3,831,543 17	\$3,850,000	\$8,048,456 Full-service Remodeler	15	55	★	★	★	★
238	<b>EXTERIOR SOURCE</b> — Chesapeake, Va. Rod Renfrow exteriorsourceva.com	\$3,813,197 1,252	\$4,200,000	\$3,813,197 Exterior Contractor	28	19	★			
239	<b>WADDEN CONSTRUCTION INC.</b> — Herndon, Va. Robert Wadden waddenconstruction.com	\$3,800,368 228	\$4,000,000	\$3,800,368 Insurance Restoration	8	19	★			
240	<b>ALLIED REMODELING OF CENTRAL MARYLAND INC.</b> — Towson, Md. Dean D'Eugenio alliedremodelingofcentralmd.com	\$3,800,000 524	\$4,200,000	\$3,800,000 Exterior Contractor	17	17	★			★
241	<b>TOTAL REMODELING SYSTEMS LLC</b> — Winchester, Va. Joe Henley totalremodelingsystems.com	\$3,800,000 112	\$5,300,000	\$3,800,000 Exterior Contractor	19	7	★	★		
242	<b>RE-BATH OF SOUTH LOUISIANA</b> — Baton Rouge, La. Ronald M. Leclerc rebathlouisiana.com	\$3,777,559 475	\$4,250,000	\$3,777,559 Kitchen and Bath Specialist	20	10	★		★	★
243	<b>SUBURBAN CONSTRUCTION INC.</b> — Davenport, Iowa J.R. Girsakis suburbanconstruction.com	\$3,765,706 1,016	\$5,000,000	\$3,765,706 Exterior Contractor	32	28	★	★	★	★
244	<b>TIMBER HOME IMPROVEMENTS</b> — Vancouver, Wash. Matthew Van Dyke timberus.com	\$3,742,410 394	\$5,052,253	\$3,742,410 Exterior Contractor	25	5	★			
245	<b>SYNERGY BUILDERS INC.</b> — West Chicago, Ill. John Habermeier/Steve Taylor synergyremodel.com	\$3,738,938 92	\$4,375,000	\$3,738,938 Design/Build Remodeler	18	11	★	★	★	★
246	<b>OAK GROVE CONSTRUCTION SERVICES INC.</b> — Springfield, Mo. David Knetzer oakgroveconstruct.com	\$3,733,743 322	\$4,000,000	\$3,733,743 Full-service Remodeler	22	38		★		★
247	<b>ROOF MASTERS</b> — Rockville, Md. Howard Rittenberg leakproofroof.net	\$3,726,423 296	\$4,300,000	\$3,726,423 Exterior Contractor	1	20	★			
248	<b>BLACKDOG DESIGN BUILD REMODEL</b> — Salem, N.H. David Bryan blackdogbuilders.com	\$3,704,748 48	\$4,500,000	\$3,704,748 Design/Build Remodeler	24	23	★	★	★	★

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		2012 REMODELING JOBS		FOCUS						
249	<b>BEHR BUILDING CO. INC.</b> — La Canada, Calif. Christopher Behr behrconstruction.com	\$3,695,820 30	\$4,000,000	\$3,695,820 Full-service Remodeler	15	36	★			
250	<b>JAMES BARTON DESIGN-BUILD INC.</b> — Apple Valley, Minn. James Madsen jdbdb.biz	\$3,679,842 60	\$4,500,000	\$3,679,842 Design/Build Remodeler	13	16	★	★	★	★
251	<b>BOWLES CONSTRUCTION INC.</b> — Augusta, Ga. John C. Bowles bowlesconstruction.com	\$3,677,352 325	\$4,500,000	\$3,677,352 Insurance Restoration	20	33	★	★	★	★
252	<b>NEAL'S DESIGN-REMODEL</b> — Cincinnati Neal R. Hendy neals.com	\$3,677,252 81	\$4,370,000	\$3,677,252 Design/Build Remodeler	19	41	★	★	★	★
253	<b>CASTLE BUILDING &amp; REMODELING INC.</b> — Minneapolis Loren Schirber castlebri.com	\$3,658,648 210	\$4,500,000	\$3,658,648 Kitchen and Bath Specialist	26	36	★	★	★	★
254	<b>U. S. HOME EXTERIORS</b> — Burlington, N.C. Joe Johnson/Doug Massey ushomeexteriors.com	\$3,619,868 759	\$5,013,136	\$3,619,868 Exterior Contractor	35	9	★	★	★	★
255	<b>G. M. ROTH DESIGN REMODELING INC.</b> — Nashua, N.H. Gerald Roth gmroth.com	\$3,579,884	\$4,500,000	\$3,579,884 Design/Build Remodeler	13	27	★	★	★	★
256	<b>USPRO/UNITED SERVICES</b> — Mahomet, Ill. Jody Wesley usproservices.com	\$3,547,308 193	\$2,600,000	\$3,547,308 Insurance Restoration	16	31	★	★		★
257	<b>J.H. TWO, LC/JERRY HARRIS REMODELING</b> — Chesapeake, Va. Gerald F. Harris jerryharrisremodeling.com	\$3,539,147 343	\$3,665,692	\$3,539,147 Full-service Remodeler	25	28	★	★	★	
258	<b>TRAILBOSS SOLUTIONS LLC</b> — Anchorage, Alaska Scott Allen trailboss-solutions.com	\$3,527,416 238	\$3,800,000	\$3,527,416 Full-service Remodeler	20	6	★	★	★	
259	<b>THE REMODELING CO.</b> — Beverly, Mass. Gary Moffie theremodelingco.com	\$3,524,572 73	\$3,750,000	\$3,524,572 Full-service Remodeler	13	15	★	★	★	★
260	<b>S&amp;S RENOVATORS INC.</b> — New Iberia, La. Charles Sanders srenovatorsinc.com	\$3,523,154 391	\$3,700,000	\$3,523,154 Full-service Remodeler	9	21	★		★	★
261	<b>AQUAGUARD WATERPROOFING</b> — Beltsville, Md. Todd Watkins fixbasements.com	\$3,501,235 476	\$4,000,000	\$3,401,235 Other	42	22	★	★	★	
262	<b>CLAIMS PLUS RESTORATION LLC</b> — Mount Pleasant, S.C. Kevin Stubbs	\$3,501,155 213	\$1,500,000	\$3,501,155 Insurance Restoration	19	22		★	★	★
263	<b>FEINMANN INC.</b> — Lexington, Mass. Peter Feinmann feinmann.com	\$3,492,000 20	\$3,700,000	\$3,492,000 Design/Build Remodeler	13	25	★	★	★	★
264	<b>POWELL CUSTOM HOMES &amp; RENOVATIONS</b> — Des Moines, Wash. Brooks Powell powell-homes.com	\$3,464,778 90	\$4,800,000	\$3,464,778 Full-service Remodeler	24	104	★	★	★	★
265	<b>TITUS BUILT LLC</b> — Redding, Conn. Jeffrey A. Titus titusbuilt.com	\$3,460,827 13	\$2,500,000	\$3,460,827 Design/Build Remodeler	4	18	★	★	★	
266	<b>HOFFMAN CONTRACTING LLC</b> — New Canaan, Conn. Eddie Barbosa hoffmancontractingct.com	\$3,460,700 18	\$3,000,000	\$3,460,700 Design/Build Remodeler	17	26		★	★	★
267	<b>KOWALSKI CONSTRUCTION INC.</b> — Phoenix Steven M. Kowalski kowalski.com	\$3,441,911 595	\$6,735,000	\$3,556,796 Insurance Restoration	26	46	★	★	★	★
268	<b>HOME SPECIALISTS/ABC SEAMLESS</b> — Madison, Wis. James W. Lutz abchomespecialists.com	\$3,420,000	\$3,500,000	\$3,420,000 Exterior Contractor	16	37	★	★	★	★
269	<b>ISTUETA ROOFING</b> — Miami Frank Istueta istuetaroofting.com	\$3,391,460 542		\$3,391,460 Exterior Contractor	24	28	★		★	
270	<b>EVERDRY WATERPROOFING OF S.E. MICHIGAN</b> — Sterling Heights, Mich. Jeffrey Schleuning everdrymichigan.com	\$3,380,037 233	\$3,625,000	\$3,380,037 Other	40	25	★	★		
271	<b>FOSTER REMODELING SOLUTIONS INC.</b> — Lorton, Va. David P. Foster fosterremodeling.com	\$3,365,525 160	\$4,200,000	\$3,365,525 Design/Build Remodeler	21	30	★	★	★	★
272	<b>JANCEWICZ &amp; SON</b> — Bellows Falls, Vt. Jayson Dunbar roofsplus.com	\$3,364,484 199	\$4,200,000	\$3,364,484 Exterior Contractor	29	80	★			★
273	<b>LARSON SIDING AND WINDOWS</b> — Rochester, Minn. Tim Mayer larsonsidingandwindows.com	\$3,357,197 616	\$3,500,000	\$3,689,228 Exterior Contractor	21	53	★	★	★	★
274	<b>ABC SEAMLESS OF CHEYENNE</b> — Cheyenne, Wyo. Randy Terfehr abccheyenne.com	\$3,349,972 625	\$3,000,000	\$3,349,972 Exterior Contractor	26	16				
275	<b>HOOSIER WINDOWS &amp; SIDING</b> — Fort Wayne, Ind. Andy Birch hoosierwindow.com	\$3,328,227 581	\$3,700,000	\$3,328,227 Exterior Contractor	16	58	★			
276	<b>BAINE CONTRACTING INC.</b> — Brick, N.J. Michael Baine bainecontracting.com	\$3,324,782 41	\$2,800,000	\$3,324,782 Full-service Remodeler	11	28	★		★	★
277	<b>SMART HOME ENERGY SOLUTIONS</b> — Placentia, Calif. Michael Lumary/Benson Kane/Joseph Kovalcin	\$3,305,401 382	\$9,000,000	\$3,305,401 Exterior Contractor	57	1	★			
278	<b>KUHN CONSTRUCTION INC.</b> — Islip, N.Y. Jeffrey Kuhn kuhnconstruction.com	\$3,293,000 350	\$4,500,000	\$3,293,000 Full-service Remodeler	18	26	★			
279	<b>SHOWCASE KITCHEN AND BATH</b> — Bloomfield, N.J. Donald Distasio Sr. showcasekitchen.com	\$3,288,207 65	\$3,350,000	\$3,288,207 Full-service Remodeler	24	19	★	★	★	★
280	<b>D'AMBRA CONSTRUCTION INC.</b> — Huntington Beach, Calif. Dennis D'Amra additionbuilders.com	\$3,275,675 18	\$3,800,000	\$3,275,675 Design/Build Remodeler	9	46	★			
281	<b>THE BOARD STORE HOME IMPROVEMENTS INC.</b> — La Crosse, Wis. Miles Wilkins theboardstoreonline.com	\$3,267,830 731	\$3,500,000	\$3,896,779 Exterior Contractor	27	21	★			
282	<b>AGAPE CONSTRUCTION CO.</b> — Kirkwood, Mo. Kevin E. O'Brien agapeconstruction.com	\$3,255,316 73	\$4,200,000	\$6,342,095 Design/Build Remodeler	13	28	★	★	★	★
283	<b>MUKWONAGO REMODELING LLC</b> — Mukwonago, Wis. Robert Riemer mukwonagoremodeling.com	\$3,253,118 138	\$3,400,000	\$3,253,118 Full-service Remodeler	17	34	★		★	★
284	<b>PLANTATION BUILDING CORP.</b> — Wilmington, N.C. David A. Spetrino Jr. plantationbuildingcorp.com	\$3,222,744 25	\$4,000,000	\$9,025,000 Full-service Remodeler	14	15	★	★	★	★

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		2012 REMODELING JOBS		FOCUS						
285	<b>IDAHO BATH SOLUTIONS, LLC; RE-BATH</b> — Meridian, Idaho Spencer Shaw rebathnw.com	\$3,203,564 427	\$3,600,000	\$3,203,564 Kitchen and Bath Specialist	19	7	☑	☑	☑	☑
286	<b>FIVE STAR RESTORATION &amp; CONSTRUCTION INC.</b> — Gold River, Calif. Brenda Gallion fivestarrestoration.com	\$3,183,764 399	\$4,000,000	\$3,183,764 Insurance Restoration	22	24	☑	☑	☑	☑
287	<b>AAA WINDOW SIDING ROOFING</b> — Lincoln, Ill. Larry T. Adams tripleasiding.com	\$3,168,759 750	\$4,000,000	\$3,168,759 Exterior Contractor	46	33	☑			☑
288	<b>HARRISON CONSTRUCTION INC.</b> — Marietta, Ohio Dan Harrison harrisonconstruction.com	\$3,100,586 496	\$3,805,000	\$3,100,586 Full-service Remodeler	31	32	☑	☑	☑	☑
289	<b>CUSTOM CONTRACTING INC.</b> — Arlington, Mass. William J. Farnsworth custom-contracting.com	\$3,093,238 193	\$3,358,000	\$3,093,238 Design/Build Remodeler	15	23	☑	☑		☑
290	<b>R.I. KITCHEN &amp; BATH INC.</b> — Warwick, R.I. Steven L. St. Onge rikb.com	\$3,087,906 119	\$3,300,000	\$3,330,279 Kitchen and Bath Specialist	15	24	☑	☑	☑	☑
291	<b>PEREZ DESIGN BUILD REMODEL LLC</b> — Clarks Summit, Pa. Adam Perez perezdbr.com	\$3,056,525 188	\$4,000,000	\$3,056,525 Full-service Remodeler	13	32	☑	☑	☑	☑
292	<b>SUPERIOR HOME IMPROVEMENT INC.</b> — Salt Lake City Richard A. Johnson usasuperior.com	\$3,052,314 219	\$4,000,000	\$3,052,314 Full-service Remodeler	37	10	☑			☑
293	<b>COMPLETE RESTORATION SERVICES INC.</b> — Indianapolis Steve Stidham crs911.com	\$3,024,197 247	\$3,000,000	\$3,024,197 Insurance Restoration	19	13	☑			
294	<b>CASE DESIGN/REMODELING</b> — San Jose, Calif. James P. Kabel casesanjos.com	\$3,015,940 435	\$3,500,000	\$3,015,940 Full-service Remodeler	16	9	☑		☑	☑
295	<b>CRAFTSMANSHIP BY JOHN INC.</b> — Houston John Gillette craftsmanshipbyjohn.com	\$3,000,000 58	\$3,200,000	\$3,000,000 Design/Build Remodeler	28	22	☑	☑	☑	☑
296	<b>TAITCO/TAIT ROOFING INC.</b> — Moorestown, N.J. Laurence Tait taitroofing.com	\$2,993,721 2,178	\$3,400,000	\$2,993,721 Full-service Remodeler	17	40	☑			☑
297	<b>SUN COUNTRY RESTORATION</b> — Yuma, Ariz. Chris Nossaman suncountryrestoration.com	\$2,993,646 709	\$4,000,000	\$2,993,646 Insurance Restoration	38	42		☑	☑	☑
298	<b>NEW OUTLOOKS CONSTRUCTION GROUP INC.</b> — Robbinsville, N.J. Jon Vogel nocgi.net	\$2,968,205 422	\$3,200,000	\$2,968,205 Design/Build Remodeler	15	29	☑	☑	☑	☑
299	<b>ABC SEAMLESS OF OMAHA AND CENTRAL NE</b> — Omaha, Neb. Ted Franssen abcofnebraska.com	\$2,960,408 430	\$3,100,000	\$2,960,408 Exterior Contractor	18	24	☑			
300	<b>FREYENHAGEN CONSTRUCTION</b> — Billings, Mont. Jeremy Freyenhagen freyenhagenconstruction.com	\$2,957,910 37	\$3,000,000	\$2,957,910 Design/Build Remodeler	14	18	☑			☑
301	<b>MR. BUILD INC.</b> — Bradenton, Fla. Richard M. Dunn Jr. mrbuildinc.com	\$2,955,724 410	\$3,100,000	\$2,955,724 Full-service Remodeler	16	37	☑			☑
302	<b>AMERICAN WEATHERTECHS</b> — West Chester, Ohio Corey Cover americanweathertechs.com	\$2,922,226 404	\$6,000,000	\$2,922,226 Exterior Contractor	4	16	☑	☑		☑
303	<b>CHAPMAN WINDOWS &amp; DOORS</b> — West Chester, Pa. Mark Chapman chapmanwindowsdoors.com	\$2,897,730 1,220	\$3,200,000	\$3,900,000 Exterior Contractor	19	18	☑			☑
304	<b>ELITE REMODELING</b> — Frisco, Texas John Todd elitehomeremodeling.com	\$2,850,000 65	\$3,000,000	\$2,850,000 Full-service Remodeler	7	10	☑	☑	☑	☑
305	<b>A.B.E. DOORS &amp; WINDOWS</b> — Allentown, Pa. Jim Lett Sr. abeddoors.com	\$2,849,883 915	\$3,564,819	\$3,108,806 Exterior Contractor	24	39	☑	☑	☑	☑
306	<b>J.T. MCDERMOTT REMODELING CONTRACTORS LLC</b> — Belleville, Ill. John T. (Tim) McDermott mcdermottremodeling.com	\$2,846,831 375	\$3,200,000	\$2,846,831 Full-service Remodeler	18	20	☑	☑	☑	☑
307	<b>MERRILL CONTRACTING &amp; REMODELING INC.</b> — Arlington, Va. David Merrill merrillcontracting.com	\$2,828,850 27	\$2,800,000	\$2,728,850 Design/Build Remodeler	10	25	☑	☑		☑
308	<b>VINTAGE CONSTRUCTION INC.</b> — Arrington, Tenn. Scott C. Walter vintageconstructioninc.com	\$2,810,000 495	\$3,200,000	\$2,810,000 Other		13	☑			
309	<b>CRAWFORD BUILDERS INC.</b> — Lexington, Ky. Mac Crawford crawfordbuilders.com	\$2,800,000 35	\$3,000,000	\$3,500,000 Full-service Remodeler	11	42	☑	☑	☑	☑
310	<b>RWC WINDOWS DOORS &amp; MORE</b> — West Caldwell, N.J. Anthony P. Giampapa III rwcnj.com	\$2,795,681 260	\$3,355,000	\$2,795,681 Full-service Remodeler	10	54	☑			
311	<b>ADVANTAGE CONTRACTING LLC</b> — Wayne, N.J. Richard Graniere advantagecontracting.com	\$2,790,500 54	\$2,790,500	\$3,000,000 Full-service Remodeler	10	21	☑		☑	
312	<b>CREATIVE LIVING</b> — Worcester, Mass. Nicholas Maruca crecabs.com	\$2,786,325 23	\$3,000,000	\$2,786,325 Kitchen and Bath Specialist	11	36	☑	☑	☑	☑
313	<b>TRISTATE SIDING &amp; WINDOWS INC.</b> — Davenport, Iowa Andrew Sallee tristatecompany.com	\$2,781,833 352	\$4,000,000	\$2,781,833 Exterior Contractor	8	11		☑		
314	<b>DREAM DESIGN BUILDERS</b> — San Diego Jay Riordan dreamdesignbuilders.com	\$2,774,179 27	\$5,000,000	\$2,774,179 Design/Build Remodeler	12	25	☑	☑	☑	☑
315	<b>MERRICK DESIGN &amp; BUILD INC.</b> — Kensington, Md. David C. Merrick remodelwithmerrick.com	\$2,763,827 204	\$3,400,000	\$2,763,827 Design/Build Remodeler	14	23	☑	☑	☑	☑
316	<b>SUNSHINE CONTRACTING CORP.</b> — Woodbridge, Va. Ryan Sabo sunshinecontractingcorp.com	\$2,750,000 353	\$3,000,000	\$2,750,000 Full-service Remodeler	10	20	☑			
317	<b>ALL SEASONS CONSTRUCTION INC.</b> — Wichita, Kan. Jeffrey F. Hund allseasonsconstruction.com	\$2,728,894 356	\$2,800,000	\$2,728,894 Full-service Remodeler	15	20	☑			☑
318	<b>CORNERSTONE EXTERIORS</b> — Schaumburg, Ill. Jason Chi cornerstone-exteriors.com	\$2,728,534 205	\$2,864,961	\$2,728,534 Exterior Contractor	10	7	☑	☑	☑	☑
319	<b>SOUTHWEST BUILDERS</b> — Oklahoma City Dale Pfundt southwest-builders.com	\$2,706,189 240	\$2,500,000	\$2,706,189 Full-service Remodeler	15	25	☑	☑		
320	<b>LEGACY EXTERIORS</b> — Madison, Wis. Josh Gauwitz legacy-exteriors.com	\$2,686,529 240	\$3,000,000	\$2,686,529 Exterior Contractor	22	8	☑	☑		☑



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		2012 REMODELING JOBS		FOCUS						
321	<b>KBF DESIGN GALLERY</b> — Altamonte Springs, Fla. Keith Vellequette kbfdesigngallery.com	\$2,686,320 97	\$3,200,000	\$2,727,053 Design/Build Remodeler	9	10	★			
322	<b>PEAK ROOFING CONTRACTORS INC.</b> — Manassas, Va. Dawn Smith peakroofingcontractors.com	\$2,682,359 1,161	\$3,550,000	\$3,105,665 Exterior Contractor	15	6	★	★		
323	<b>TIMBERLINE EXTERIORS INC.</b> — Maple Grove, Minn. Dominic McCarthy timberlineexteriorsinc.com	\$2,677,945 95	\$3,500,000	\$2,141,568 Insurance Restoration	24	5	★	★	★	★
324	<b>ALL ASPECTS WATERPROOFING</b> — Savage, Md. William A. Caputo mywetbasment.com	\$2,669,762 459	\$2,475,000	\$2,669,762 Other	10	7	★	★	★	★
325	<b>TENHULZEN RESIDENTIAL</b> — Redmond, Wash. Michael Tenhulzen tenhulzen.com	\$2,665,438 42	\$3,500,000	\$3,065,438 Design/Build Remodeler	17	33	★	★	★	★
326	<b>HURST DESIGN-BUILD-REMODELING</b> — Middleburg Heights, Ohio Daniel J. Hurst hurstremodel.com	\$2,664,087 70	\$2,850,000	\$2,664,087 Design/Build Remodeler	14	15	★	★	★	★
327	<b>KITCHEN KRAFT INC.</b> — Columbus, Ohio Jim Deen kitchenkraftinc.com	\$2,659,532 108	\$3,000,000	\$2,659,532 Kitchen and Bath Specialist	10	18	★	★	★	★
328	<b>REBATH OF SW &amp; CENTRAL VA</b> — Roanoke, Va. Nick Falletta rebathswva.com	\$2,656,300 375	\$2,800,000	\$2,656,300 Kitchen and Bath Specialist	16	19	★	★	★	★
329	<b>JOHN J. CHANDO JR. INC.</b> — Normandy Beach, N.J. John J. Chando jjcinc.com	\$2,650,000 8	\$4,154,000	\$2,650,000 Design/Build Remodeler	10	35	★	★	★	
330	<b>LEADING RENOVATIONS INC.</b> — Livermore, Calif. David Bouffard leadingrenovations.com	\$2,629,457 252	\$3,000,000	\$2,629,457 Kitchen and Bath Specialist	11	6	★	★		
331	<b>NEW YORK SASH</b> — Whitesboro, N.Y. Scott D. Hayes newyorksash.com	\$2,624,261 549	\$3,000,000	\$2,624,261 Exterior Contractor	23	24	★		★	★
332	<b>HUSEBY HOMES LLC</b> — Nashville, Tenn. Craig Huseby husebyhomesllc.com	\$2,616,536 53	\$3,500,000	\$2,616,536 Full-service Remodeler	11	13	★			★
333	<b>SWMJ CONSTRUCTION</b> — Houston Marc Jungers swmjconstruction.com	\$2,601,423 132	\$2,000,000	\$14,319,198 Other	15	4	★			
334	<b>OHIO BUILD &amp; REMODEL</b> — Westerville, Ohio Richard R. Mealey newlookohio.com	\$2,597,420 215	\$3,360,000	\$2,597,420 Full-service Remodeler	11	7				★
335	<b>CIPRIANI REMODELING SOLUTIONS</b> — Woodbury, N.J. Jay Cipriani cipriani remodeling solutions.com	\$2,586,737 75	\$4,000,000	\$2,586,737 Full-service Remodeler	20	34	★		★	★
336	<b>REEL CONSTRUCTION INC.</b> — Sparks, Nev. Dennis Caviglia reelconstructioncompany.com	\$2,572,870 120	\$2,636,000	\$2,572,870 Insurance Restoration	22	37	★		★	★
337	<b>ROCK &amp; TAIT EXTERIORS LLC</b> — Chippewa Falls, Wis. Kane Rockow rockandtait.com	\$2,572,510 720	\$3,000,000	\$2,572,510 Exterior Contractor	35	11	★		★	★
338	<b>HWC/HOME WORKS CORP.</b> — Wyoming, Mich. Dave VanHouten hwchomeworks.com	\$2,569,961 686	\$2,826,957	\$2,569,961 Kitchen and Bath Specialist	16	28	★	★	★	★
339	<b>AMERICAN KITCHEN &amp; BATH INC.</b> — San Jose, Calif. Johans Wartenbergh amerikitchenandbath.com	\$2,566,540 139	\$3,500,000	\$2,566,540 Design/Build Remodeler	20	30	★		★	★
340	<b>TRIPLEPOINT DESIGN BUILD</b> — St. Petersburg, Fla. Neal Fiske triplepointdb.com	\$2,548,430 12	\$2,600,000	\$2,548,430 Design/Build Remodeler	4	13	★	★	★	★
341	<b>PEACOCK AND CO. INC.</b> — South Bend, Ind. Scott H. Peacock peacockandco.com	\$2,547,092 82	\$3,000,000	\$2,547,092 Full-service Remodeler	15	30	★		★	★
342	<b>BRAVI</b> — San Antonio Justin Bravo bravidesign.com	\$2,528,345 46	\$3,200,000	\$2,528,345 Design/Build Remodeler	15	9	★	★	★	
343	<b>TRI-STATE CREATIONS</b> — Conshohocken, Pa. Josh Schneider tristatecreations.com	\$2,527,876 202	\$2,800,000	\$2,527,876 Full-service Remodeler	12	6	★			
344	<b>CHRIS DONATELLI BUILDERS INC.</b> — San Jose, Calif. Chris Donatelli dcbuild.com	\$2,518,904 128	\$3,000,000	\$2,518,904 Design/Build Remodeler	11	18	★	★	★	★
345	<b>ALCO PRODUCTS INC.</b> — Bethesda, Md. Zak Kreisman alcoproductsinc.com	\$2,500,000 425	\$3,000,000	\$2,500,000 Exterior Contractor	21	57	★	★	★	★
346	<b>J. A. SMITH CONSTRUCTION INC.</b> — Newport, Ky. James Alexander Smith ja-smith.com	\$2,475,933 19	\$2,350,000	\$2,475,933 Design/Build Remodeler	15	23	★		★	★
347	<b>ENERGY AIDE</b> — Shewsbury, N.J. Anthony Leone energyaide.com	\$2,474,000 707	\$2,850,000	\$2,474,000 Exterior Contractor	18	37	★			
348	<b>THORSON RESTORATION &amp; CONSTRUCTION</b> — Bridgewater, Mass. Eric P. Thorson thorsonstroration.com	\$2,473,103 82	\$3,276,115	\$2,473,114 Full-service Remodeler	9	22	★		★	
349	<b>GRANITECH INC.</b> — Springfield, Va. Ali Yilmaz granitechinc.com	\$2,459,312 94	\$2,700,000	\$3,198,541 Full-service Remodeler	39	14				
350	<b>RE-BATH OF COLORADO</b> — Salt Lake City Jim Fitlow rebathtoday.com	\$2,435,841 305	\$4,000,000	\$2,435,841 Kitchen and Bath Specialist	19	7	★			
351	<b>BUSCHURS HOME IMPROVEMENT</b> — Dayton, Ohio Terry Paxton buschurs.com	\$2,415,096 306	\$2,944,000	\$2,415,096 Exterior Contractor	24	45	★			
352	<b>K&amp;W INTERIORS INC.</b> — Anchorage, Alaska Dale Kaercher k-winteriors.com	\$2,414,795 185		\$4,425,174 Kitchen and Bath Specialist	16	27	★	★	★	
353	<b>REED &amp; CO. INC.</b> — Naples, Fla. Gerald Reed naplesdreammaker.com	\$2,400,019 42	\$2,500,000	\$2,400,019 Design/Build Remodeler	8	22	★	★	★	★
354	<b>THE WILLS CO.</b> — Nashville, Tenn. Ridley Wills/Wendell Harmer willscompany.com	\$2,400,000 11	\$5,000,000	\$4,700,000 Design/Build Remodeler	17	22	★	★	★	★
355	<b>YORK ENTERPRISES LLC</b> — Tacoma, Wash. Harold York yorkenterprises.com	\$2,392,251 178	\$2,500,000	\$2,392,251 Full-service Remodeler	16	34	★	★	★	★
356	<b>FEDERALIST BUILDERS LLC</b> — Washington, D.C. Ari Fingerth federalistbuilders.com	\$2,383,932 30	\$2,000,000	\$2,383,932 Full-service Remodeler	9	5	★		★	★

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		2012 REMODELING JOBS		FOCUS						
357	<b>THE KINGSTON GROUP</b> — Nashville, Tenn. Ricky Scott/Robbie Edwards buildkg.com	\$2,358,115 60	\$2,750,000	\$2,358,115 Design/Build Remodeler	8	6	✱	✱	✱	✱
358	<b>RETOUCH</b> — Overland Park, Kan. Lance McCarthy retouchco.com	\$2,335,770 235	\$3,000,000	\$2,335,770 Full-service Remodeler	7	8	✱			
359	<b>DISTINCTIVE REMODELING SOLUTIONS INC.</b> — Roswell, Ga. Mark D. Buelow distinctiveremodeling.net	\$2,318,288 25	\$1,900,000	\$2,318,288 Design/Build Remodeler	4	11	✱	✱	✱	✱
360	<b>SUPERIOR HOME SERVICES INC.</b> — Washington, D.C. Daniel Steinkoler superiorhomeservicesinc.com	\$2,308,243 13	\$2,750,000	\$2,676,850 Design/Build Remodeler	9	24	✱		✱	✱
361	<b>KRT CONSTRUCTION INC.</b> — Omaha, Neb. Kent R. Therkelsen krtconstruction.com	\$2,290,523 80	\$2,600,000	\$4,205,112 Full-service Remodeler	13	21	✱	✱	✱	✱
362	<b>KNOCKOUT RENOVATION</b> — New York Keith Steier knockoutrenovation.com	\$2,285,850 21	\$3,500,000	\$2,285,850 Full-service Remodeler	37	20	✱			
363	<b>ADAMS &amp; BEASLEY INC.</b> — Carlisle, Mass. Eric Adams adamsbeasley.com	\$2,279,075 8	\$3,850,000	\$2,279,075 Full-service Remodeler	13	8	✱			✱
364	<b>FOREST GLEN CONSTRUCTION CO.</b> — Riverwoods, Ill. Tom Reidy forestglenconstruction.com	\$2,275,629 27	\$2,503,191	\$2,275,629 Design/Build Remodeler	3	13	✱	✱		
365	<b>COLLEGE CITY DESIGN BUILD INC.</b> — Lakeville, Minn. Darin Pavek collegecitydesignbuild.com	\$2,268,605 47	\$3,600,000	\$3,019,363 Full-service Remodeler	6	44	✱	✱	✱	✱
366	<b>COMMONWEALTH HOME REMODELERS INC.</b> — Vienna, Va. Susan Pierce commonwealthhome.com	\$2,267,000 35	\$2,450,000	\$2,500,000 Design/Build Remodeler	14	27	✱	✱	✱	✱
367	<b>KOPKE REMODELING &amp; DESIGN</b> — Sterling Heights, Mich. David W. Kopke kopkehome.com	\$2,262,953 191	\$2,500,000	\$2,262,953 Full-service Remodeler	15	20	✱	✱	✱	✱
368	<b>KEY EXTERIORS INC.</b> — Fort Wayne, Ind. William Kesterke keyexteriors.com	\$2,249,962 309	\$2,475,000	\$2,249,962 Exterior Contractor	10	10	✱	✱	✱	✱
369	<b>VEKTON CORP.</b> — Penfield, N.Y. Thomas E. Dustman vekton.com	\$2,239,934 243	\$2,200,000	\$2,239,934 Exterior Contractor	4	27	✱	✱		
370	<b>J. SCHWARTZ LLC REMODELING &amp; FINE HOME BUILDING</b> — Malvern, Pa. Joseph Schwartz jschwartzconstruction.com	\$2,226,305 6	\$2,100,000	\$2,226,305 Full-service Remodeler	4	12	✱	✱	✱	✱
371	<b>DAECH AND BAUER CONSTRUCTION INC.</b> — Collinsville, Ill. James S. Daech roof211.com	\$2,224,431 230	\$1,200,000	\$2,305,907 Exterior Contractor	8	17	✱			✱
372	<b>BLUE MOON CONSTRUCTION LLC</b> — Ashburn, Va. John Ronay bluemoonconstruction.net	\$2,215,151 78	\$2,600,000	\$2,215,151 Design/Build Remodeler	6	9	✱	✱	✱	✱
373	<b>OBERMILLER SEAMLESS INC.</b> — Grand Island, Neb. Barry Obermiller obermillerseamless.com	\$2,202,000 695	\$2,400,000	\$2,352,503 Exterior Contractor	20	37	✱		✱	✱
374	<b>RSU CONTRACTORS</b> — Murfreesboro, Tenn. Mark Williams rsucontractors.com	\$2,200,695 398	\$6,000,000	\$2,269,841 Full-service Remodeler	53	31	✱	✱		✱
375	<b>LLOYD CONSTRUCTION INC.</b> — Ketchum, Idaho David Lloyd lloydconstructioninc.com	\$2,196,137 62	\$1,700,000	\$2,167,470 Full-service Remodeler	14	35	✱	✱	✱	✱
376	<b>FATHER AND SON BUILDERS INC.</b> — Philadelphia T. Gregory Matyjaszek fatherandsonbuilders.com	\$2,195,832 254	\$3,000,000	\$2,195,832 Full-service Remodeler	10	26	✱	✱	✱	✱
377	<b>LEGACY DESIGN BUILD REMODELING</b> — Scottsdale, Ariz. Mark J. Olson legacyaz.com	\$2,192,053 33	\$3,750,000	\$2,192,053 Design/Build Remodeler	18	25	✱	✱	✱	
378	<b>AMERICAN HOME REMODELING INC.</b> — Corona, Calif. James E. Darling goahr.com	\$2,172,185 302	\$3,000,000	\$2,172,185 Other	18	11	✱		✱	✱
379	<b>FARINA &amp; SONS</b> — Orlando, Fla. Victor Farina farinaandsons.com	\$2,172,135 6	\$3,000,000	\$3,704,894 Full-service Remodeler	7	63	✱	✱	✱	✱
380	<b>THE WIESE CO. INC.</b> — Sherborn, Mass. Ray Wiese wiese.com	\$2,169,643 20		\$2,294,372 Design/Build Remodeler	9	20	✱	✱	✱	✱
381	<b>DALE'S REMODELING INC.</b> — Salem, Ore. Dale Van Lydegraf dalesremodeling.com	\$2,158,242 84	\$2,500,000	\$2,158,242 Full-service Remodeler	9	35	✱	✱		✱
382	<b>ZEPHYR THOMAS HOME IMPROVEMENT CO.</b> — Lancaster, Pa. Coy Thomas zephyrthomas.com	\$2,151,477 323	\$2,200,000	\$2,151,477 Full-service Remodeler	11	60	✱			✱
383	<b>CAPITAL REBATH</b> — Silver Spring, Md. Jerome Mullin capitalrebath.com	\$2,146,281 315	\$2,200,000	\$2,146,281 Kitchen and Bath Specialist	15	7	✱			
384	<b>MIKE SIKORA'S DAYTON HOME IMPROVEMENT CENTER INC.</b> — Dayton, Ohio Michael J. Sikora daytonhomeimprovement.com	\$2,136,768 207	\$1,400,000	\$2,136,768 Exterior Contractor	2	40	✱		✱	
385	<b>ADVANCED IMPROVEMENTS LLC</b> — Mystic, Conn. David Preka advancedimprovementsllc.com	\$2,129,176 75	\$2,500,000	\$2,129,176 Design/Build Remodeler	12	11	✱	✱		
386	<b>MGD DESIGN/BUILD CO.</b> — Kensington, Md. Michael G. Dent mgddesignbuild.com	\$2,122,928 22	\$2,100,000	\$2,122,928 Design/Build Remodeler	8	30	✱	✱	✱	✱
387	<b>LONE STAR STATE CONSTRUCTION LLC</b> — San Antonio David Peters lonestarstateconstruction.com	\$2,115,051 103	\$3,200,000	\$2,115,051 Full-service Remodeler	7	7	✱		✱	✱
388	<b>SKYLINE DKI</b> — Oak Lawn, Ill. Douglas Burton skylinedki.com	\$2,109,481 263	\$3,038,500	\$2,109,481 Insurance Restoration	23	12	✱	✱	✱	✱
389	<b>JM CONSTRUCTION</b> — Wentzville, Mo. John Merkel jmkitchenandbath.com	\$2,089,825 112	\$2,500,000	\$2,089,825 Full-service Remodeler	19	21	✱	✱	✱	✱
390	<b>STEPHEN C. GIDLEY INC.</b> — Darien, Conn. Stephen C. Gidley scgabc.com	\$2,071,348 100	\$2,500,000	\$2,071,348 Full-service Remodeler	3	45	✱	✱	✱	
391	<b>ECO FRIENDLY CONSTRUCTION</b> — Long Beach, Calif. Donald Schmidt econstruction.me	\$2,067,341 187	\$2,467,000	\$2,067,341 Full-service Remodeler	0	5				
392	<b>BELLA BROTHERS CONSTRUCTION INC.</b> — Bensalem, Pa. Thomas P.bDenicolo bellabrothers.com	\$2,066,750 139	\$3,000,000	\$2,066,750 Full-service Remodeler	17	32	✱	✱		✱



RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS		FOCUS						
393	<b>PROGRESSIVE BUILDERS INC.</b> — Fort Myers, Fla. Michael R. Spreckelmeier progressivebuilders.com	\$2,057,695 43	\$1,200,000	\$2,057,695 Design/Build Remodeler	7	23	★		★	★
394	<b>MAGGETTI CONSTRUCTION INC.</b> — San Jose, Calif. Mitchell L. Maggetti maggetticonstruction.com	\$2,055,472 7	\$3,000,000	\$6,642,954 Other	15	28	★			★
395	<b>JMC DEVELOPMENT INC.</b> — Parsippany, N.J. John G. MacDougall jmchomeremodeling.com	\$2,051,447 85	\$2,000,000	\$2,051,447 Full-service Remodeler	14	36	★		★	
396	<b>ASHER ENTERPRISES INC.</b> — Eau Claire, Wis. Chad M. Asher asherenterprises.com	\$2,029,513 268	\$3,500,000	\$2,029,513 Exterior Contractor	28	39	★	★	★	★
397	<b>THE SULLIVAN CO. INC.</b> — Newton, Mass. Paul Sullivan thesullivanco.net	\$2,014,168 166	\$2,200,000	\$2,068,249 Full-service Remodeler	11	24	★	★	★	★
398	<b>MAJORS HOME IMPROVEMENT</b> — Milton, Fla. Michael Majors majorshomeimprovement.com	\$2,013,601 310	\$2,700,000	\$2,013,601 Exterior Contractor	12	16	★		★	
399	<b>MORGAN MOORE CONSTRUCTION INC.</b> — Houston Morgan Moore morganmooreconstruction.com	\$2,008,500 44	\$2,250,000	\$2,612,867 Full-service Remodeler	3	7				★
400	<b>R. C. NORMAN CONSTRUCTION</b> — Cuyahoga Falls, Ohio Robert L. Petrone rcnorman.com	\$2,005,027 219	\$2,100,000	\$2,005,027 Full-service Remodeler	11	45	★	★		★
401	<b>BOOHER BUILDING &amp; REMODELING</b> — Brownsburg, Ind. Rob Booher booherbldg.com	\$2,003,851 118	\$3,000,000	\$2,003,851 Full-service Remodeler	9	12	★	★	★	★
402	<b>MARK IV BUILDERS INC.</b> — Cabin John, Md. Mark S. Scott markivbuilders.com	\$1,980,892 9	\$2,500,000	\$1,980,892 Design/Build Remodeler	6	25	★	★	★	★
403	<b>VINYL WINDOW BROKER INC.</b> — Santa Ana, Calif. Lundun Morgan vinylwindowbroker.com	\$1,968,448 199	\$2,500,000	\$1,968,448 Exterior Contractor	31	11	★	★		
404	<b>CRAFTSMAN DESIGN AND RENOVATION</b> — Portland, Ore. Wade Freitag craftsmandesign.com	\$1,957,525 15	\$2,200,000	\$1,957,525 Design/Build Remodeler	13	17	★	★	★	★
405	<b>BOARDWALK BUILDERS INC.</b> — Rehoboth Beach, Del. Patty McDaniel boardwalkbuilders.com	\$1,954,620 58	\$2,600,000	\$1,954,620 Full-service Remodeler	12	27	★	★		★
406	<b>DREAMMAKER BATH &amp; KITCHEN-ANN ARBOR</b> — Ann Arbor, Mich. Lee Willwerth dm-remodel.com	\$1,936,339 88	\$2,300,000	\$2,025,008 Kitchen and Bath Specialist	13	10	★	★		★
407	<b>1ST CHOICE HOME IMPROVEMENTS INC.</b> — Pensacola, Fla. Scott McCartney 1stchoicehomeimprovements.com	\$1,921,945 290	\$2,300,000	\$1,921,945 Full-service Remodeler	11	13	★	★	★	★
408	<b>SCHRADER AND CO. INC.</b> — Burnt Hills, N.Y. Ben Cangeleri schraderandco.com	\$1,909,518 173	\$1,900,000	\$1,909,518 Design/Build Remodeler	15	40	★	★	★	★
409	<b>DESIGN BUILD SPECIALISTS INC.</b> — Novato, Calif. Mark Labourdette design-build-specialists.com	\$1,905,127 162	\$2,250,000	\$1,905,127 Design/Build Remodeler	10	33	★	★	★	★
410	<b>MONARCH SIDING &amp; WINDOWS INC.</b> — Papillion, Neb. Tom Galgerud monarchsiding.com	\$1,904,155 450	\$1,675,000	\$1,904,155 Exterior Contractor	3	17	★	★	★	★
411	<b>THE EXPERTS IN ROOM ADDITIONS &amp; REMODELING INC.</b> — Clearwater, Fla. Bobby Elder theexpertstampabay.com	\$1,901,502 99	\$2,500,000	\$1,901,502 Full-service Remodeler	12	11	★			
412	<b>LIVING IMPROVEMENTS</b> — Stafford, Texas Roland K. Younger living-improvements.com	\$1,893,910 92	\$2,800,000	\$1,893,910 Full-service Remodeler	12	38	★	★	★	★
413	<b>CLASSIC HOME IMPROVEMENTS</b> — San Diego John Crocker choosechi.com	\$1,888,000 200	\$2,500,000	\$1,888,000 Full-service Remodeler	11	3	★	★	★	★
414	<b>SCHMIDT EXTERIORS</b> — Batavia, Ill. Mike Schmidt schmidtexteriors.com	\$1,879,847 148	\$1,800,000	\$1,879,847 Exterior Contractor	2	36	★		★	
415	<b>CLASSIC HOME IMPROVEMENT PRODUCTS INC.</b> — Anaheim Hills, Calif. Jason C. Lorge chiproducts.com	\$1,877,440 2,624		\$1,877,440 Other	17	10	★	★	★	★
416	<b>RENOVATIONS: YOUR COMPLETE REMODEL RESOURCE</b> — Prescott, Ariz. Thomas Reilly renovationsaz.com	\$1,858,900 59	\$2,000,000	\$1,858,900 Design/Build Remodeler	9	29	★	★		
417	<b>RADIANT WINDOWS &amp; REMODELING LLC</b> — Oak Harbor, Ohio Michael Shadoan radiantwindows.com	\$1,857,794 296	\$1,900,000	\$1,857,794 Design/Build Remodeler	12	12	★	★	★	★
418	<b>RAIN GUTTER SPECIALTIES</b> — South Jordan, Utah Tim Brown utahgutter.com	\$1,853,432 1,900	\$2,200,000	\$1,853,432 Exterior Contractor	24	24	★	★	★	★
419	<b>THE WOODSHOP INC.</b> — Crown Point, Ind. Randall Mitchell woodshopinc.com	\$1,850,717 153	\$2,035,789	\$2,405,539 Full-service Remodeler	15	35	★		★	
420	<b>REMODELING CONCEPTS LLC</b> — Feasterville, Pa. David Martin remodelingconcepts.net	\$1,832,611 309	\$2,600,000	\$1,832,611 Full-service Remodeler	15	9	★	★		★
421	<b>SCHROEDER DESIGN/BUILD INC.</b> — Fairfax, Va. Andrew D. Schroeder schroederdesignbuild.com	\$1,818,840 26		\$1,818,840 Design/Build Remodeler	10	26	★	★	★	★
422	<b>RFMC CONSTRUCTION INC.</b> — Fresno, Calif. Rick Musto rfmodel.com	\$1,816,756 25	\$1,500,000	\$1,816,756 Full-service Remodeler	13	25	★			
423	<b>TOTAL HOME CONSTRUCTION CORP.</b> — Plainview, N.Y. Paul Panagiotidis totalhomeconstruction.com	\$1,800,942 160	\$2,500,000	\$1,800,942 Full-service Remodeler	17	24	★	★	★	★
424	<b>ADVANCED METAL ROOFING LLC</b> — Brentwood, N.H. Wayne C. Wilusz advancedsteelroofingandsiding.com	\$1,783,834 159	\$2,400,000	\$1,783,834 Exterior Contractor	17	47	★			★
425	<b>DECKS UNIQUE INC.</b> — Commack, N.Y. Louis Pagnutti decksunique.com	\$1,783,000 155	\$2,100,000	\$1,783,000 Exterior Contractor	11	27	★	★	★	★
426	<b>BLUE RIVER CABINETRY KITCHEN &amp; BATH</b> — Bakersfield, Calif. Annette Mercado brckitchenbath.com	\$1,774,741 79	\$2,100,000	\$1,975,598 Kitchen and Bath Specialist	4	8	★	★		★
427	<b>PLATINUM REMODELING AND HANDYMAN SERVICES</b> — Minneapolis Josh Shonkwiler platinumremodeling.com	\$1,766,316 231	\$2,000,000	\$1,766,316 Design/Build Remodeler	15	8	★		★	★
428	<b>GREENWAY RENOVATIONS &amp; CUSTOM HOMES</b> — Dallas Joshua Varnado greenwaycustomhomes.com	\$1,765,245 18	\$2,125,000	\$1,765,245 Design/Build Remodeler	9	15	★		★	★

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		2012 REMODELING JOBS		FOCUS						
429	<b>ATHENS BUILDING CO.</b> — Watkinville, Ga. Tyler Davis athensbuilding.com	\$1,750,000 11	\$2,000,000	\$1,750,000 Full-service Remodeler	2	4	☑	☑	☑	☑
430	<b>GET A GRIP FRANCHISING LLC</b> — Albuquerque, N.M. Sharon Dillard getagrip.com	\$1,750,000 3,000	\$1,850,000	\$1,750,000 Other	15	14	☑		☑	
431	<b>WILLIAM SHAW &amp; ASSOCIATES</b> — Houston Shawn Vacek wmsshawandassoc.com	\$1,750,000 25	\$1,800,000	\$1,750,000 Design/Build Remodeler	6	29	☑	☑	☑	☑
432	<b>CLARK RENOVATIONS INC.</b> — Bethel Park, Pa. Ronald Clark clarkremodeling.com	\$1,716,455 121	\$2,000,000	\$1,717,175 Full-service Remodeler	13	43	☑	☑	☑	☑
433	<b>SOLARSHIELD REMODELERS INC.</b> — Altoona, Pa. Daniel E. Green solarshieldinc.com	\$1,687,810 170	\$1,856,591	\$1,687,810 Full-service Remodeler	11	35	☑			
434	<b>ALL-WEATHER WINDOW DOORS &amp; SIDING INC.</b> — Mission, Kan. Kim D. Blake allweatherkc.com	\$1,677,518 425	\$1,700,000	\$1,677,518 Exterior Contractor	8	26	☑	☑	☑	☑
435	<b>THE SHOWER SHOP LLC</b> — Rowlett, Texas Joey Gates dfwshower.com	\$1,676,936 175	\$1,750,000	\$1,676,936 Kitchen and Bath Specialist	7	5	☑			
436	<b>PDQ CONSTRUCTION INC.</b> — Topeka, Kan. Mike Pressgrove pdqconstruction.biz	\$1,669,535 237	\$1,800,000	\$1,669,535 Full-service Remodeler	18	10	☑	☑		☑
437	<b>STRITE DESIGN + REMODEL INC.</b> — Boise, Idaho Bob Mundy stritedr.com	\$1,659,614 51	\$2,000,000	\$1,659,614 Design/Build Remodeler	7	37	☑	☑		☑
438	<b>HEARTWOOD CONSTRUCTION INC.</b> — Duluth, Minn. Lonny Anderson heartwoodconstructioninc.com	\$1,650,000 140	\$1,900,000	\$1,650,000 Full-service Remodeler	10	8	☑			☑
439	<b>NORTHWOOD CONSTRUCTION INC.</b> — Sterling, Va. Robert (Bob) Benedict northwoodconstruction.com	\$1,640,495 24	\$1,960,000	\$1,640,495 Design/Build Remodeler	10	27	☑	☑		☑
440	<b>MIRAMAR KITCHEN &amp; BATH</b> — San Diego Nicole Donnelly miramarkitchenandbath.com	\$1,626,000 228	\$1,700,000	\$1,626,000 Kitchen and Bath Specialist	8	22	☑	☑		☑
441	<b>PATRICK A. FINN LTD</b> — Palatine, Ill. Patrick Finn patrickafinn.com	\$1,609,589 22	\$2,500,000	\$1,609,589 Design/Build Remodeler	10	21	☑	☑	☑	☑
442	<b>JM DESIGN BUILD</b> — Broadview Heights, Ohio Jeremy/Dan Salupo jmdesignbuild.com	\$1,607,083 85	\$1,900,000	\$1,607,083 Design/Build Remodeler	18	41				
443	<b>A. CASPERSEN CO. INC.</b> — Cuyahoga Falls, Ohio Eric A. Caspersen acaspersenco.com	\$1,601,247 250	\$2,000,000	\$1,601,247 Full-service Remodeler	4	19	☑			☑
444	<b>TREEIUM INC</b> — Valley Village, Calif. Moty Ginsburg treeium.com	\$1,600,000 90	\$1,500,000	\$1,622,888 Full-service Remodeler	116	23	☑			☑
445	<b>IRWIN CONTRACTING INC.</b> — Hauppauge, N.Y. John C. Irwin irwincontractinginc.com	\$1,593,438 40	\$2,125,000	\$13,639,658 Full-service Remodeler	24	27	☑		☑	☑
446	<b>BASEMENT LIVING SYSTEMS</b> — Pottstown, Pa. John Hocking getabasement.com	\$1,592,271 63	\$1,680,000	\$1,592,271 Other	15	7	☑			
447	<b>2B DEVELOPMENT CORP.</b> — East Hanover, N.J. Andrew Brukh 2bcorp.com	\$1,575,000 231	\$1,650,000	\$1,575,000 Exterior Contractor	23	11	☑			
448	<b>JABS CONSTRUCTION INC.</b> — Dumfries, Va. Christopher W. Jabs jabsinc.com	\$1,553,439 313	\$1,823,000	\$1,573,439 Design/Build Remodeler	14	35	☑	☑	☑	☑
449	<b>BURGIN CONSTRUCTION INC.</b> — North Tustin, Calif. Brad Burgin burginconstructioninc.com	\$1,552,615 24	\$1,400,000	\$1,552,615 Full-service Remodeler	6	21	☑	☑		☑
450	<b>SLAVIN CONSTRUCTION</b> — Elmira, N.Y. Joe Slavin slavinconstruction.com	\$1,533,463 131	\$1,750,000	\$1,533,463 Full-service Remodeler	18	19	☑	☑	☑	☑
451	<b>ACCENT REMODELING</b> — Canton Michigan, Mich. Bill Albert accentremodeling.com	\$1,526,400 190	\$1,700,000	\$1,526,400 Design/Build Remodeler	14	30	☑		☑	☑
452	<b>MOKU BUILDERS LLC</b> — Lahaina, Hawaii Jeff Cocker mokubuilders.com	\$1,524,020 8	\$1,752,497	\$1,524,020 Design/Build Remodeler	5	4				☑
453	<b>JOHN ERWIN REMODELING INC.</b> — Olympia, Wash. John Erwin johnerwinremodeling.com	\$1,521,660 86	\$1,700,000	\$1,521,660 Full-service Remodeler	15	12	☑	☑		☑
454	<b>RJM CONTRACTORS INC.</b> — Bradenton, Fla. Richard A. Parcels rjmbuilds.com	\$1,510,487 98	\$1,800,000	\$1,510,487 Full-service Remodeler	12	28	☑	☑		☑
455	<b>ANDERSON-MOORE BUILDERS INC.</b> — Winston-Salem, N.C. Tracy Moore andersonmoore.com	\$1,509,606 53	\$1,500,000	\$1,509,606 Full-service Remodeler	5	17	☑	☑	☑	☑
456	<b>SUNSET CONSTRUCTION DBA OUTDOOR ESCAPES</b> — Locust Grove, Va. John Dodson outdoorescapesdeck.com	\$1,507,860 84	\$2,501,631	\$1,507,860 Full-service Remodeler	12	7	☑			
457	<b>SAVE ENERGY CO.</b> — Petaluma, Calif. John Gorman saveenergyco.com	\$1,503,928 316	\$1,600,000	\$1,652,252 Exterior Contractor	11	30	☑		☑	☑
458	<b>SOUTHERN LEISURE BUILDERS INC.</b> — Jacksonville, N.C. Steven Krol southernleisurebuilders.com	\$1,500,000 125	\$2,750,000	\$1,500,000 Exterior Contractor	10	11	☑	☑		
459	<b>WILMAN CUSTOM DESIGN LLC</b> — Brooklyn Heights, N.Y. Guillermo M. Grasso wilmandesign.com	\$1,500,000 10		\$1,500,000 Design/Build Remodeler	13	12	☑			☑
460	<b>JOPLIN VENETIAN BLIND INC.</b> — Joplin, Mo. Earl Whitehead jvbinc.com	\$1,489,213 268	\$1,500,000	\$1,489,213 Exterior Contractor	16	70	☑	☑	☑	☑
461	<b>MORIN'S SIDING &amp; WINDOW CO., ABC SEAMLESS</b> — Proctor, Minn. Daniel J. Morin morinsabc.com	\$1,482,907 271		\$1,482,907 Exterior Contractor	18	27	☑			
462	<b>CRIMSON DESIGN &amp; CONSTRUCTION</b> — Naperville, Ill. Joel Kristianson crimsondc.com	\$1,482,304 19	\$1,500,000	\$1,494,411 Design/Build Remodeler	5	12	☑	☑	☑	
463	<b>FULFORD HOME REMODELING</b> — Swansea, Ill. Mark Fulford fulfordhomeremodeling.com	\$1,475,535 83	\$1,400,000	\$1,475,535 Full-service Remodeler	8	26	☑	☑	☑	☑
464	<b>RONALD J. FRAZEE DESIGNER &amp; BUILDER INC.</b> — Indianapolis Ronald J. Frazee rjfdb.com	\$1,450,000 37	\$1,750,000	\$1,450,000 Design/Build Remodeler	10	49	☑	☑	☑	☑



RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS								
465	<b>DUNCAN'S BATH &amp; KITCHEN CENTER</b> — Poland, Ohio Thomas Duncan letduncandoit.com	\$1,444,229 123	\$1,850,000	\$1,740,403 Full-service Remodeler	17	57	★	★		★
466	<b>AMERICAN QUALITY EXTERIORS INC.</b> — Bethany, Okla. Dan VanZandt americanqualityexteriors.com	\$1,432,109 189	\$3,000,000	\$1,432,109 Exterior Contractor	13	30	★		★	
467	<b>AMERICAN HOME CENTER INC.</b> — Beltsville, Md Robert Willett ahc-inc.net	\$1,428,580 347	\$1,500,000	\$1,436,908 Exterior Contractor	7	32	★	★		
468	<b>CRINER REMODELING</b> — Newport News, Va. Robert Criner crinerremodeling.com	\$1,421,000 37	\$1,900,000	\$1,421,000 Full-service Remodeler	11	36	★	★	★	★
469	<b>FINISHED BASEMENTS PLUS</b> — Wixom, Mich. Stephen Iverson finishedbasementsplus.com	\$1,411,081 41	\$1,800,000	\$1,441,081 Design/Build Remodeler	10	10	★	★	★	★
470	<b>CANYONSIDE ENTERPRISES INC. DBA: ABC SEAMLESS SIDING</b> — Jerome, Idaho Rick Featherston jeromeabcseamless.com	\$1,403,475 667	\$1,600,000	\$1,403,475 Exterior Contractor	17	29	★	★		★
471	<b>PARAGON INSTALLERS</b> — Rutherford, N.J. Tom Hemmerle paragoninstallers.com	\$1,402,945 98	\$2,000,000	\$1,688,488 Full-service Remodeler	14	5	★	★		
472	<b>BRIGHTON HOME PRODUCTS</b> — Chicago Martin S. Draths III brightonhomeproducts.com	\$1,400,000 265	\$1,500,000	\$1,400,000 Full-service Remodeler	7	58	★		★	
473	<b>INNOVATIVE HOME CONCEPTS INC.</b> — Crystal Lake, Ill. Rhett Wilborn InnovativeHomeConcepts.com	\$1,391,075 201	\$1,500,000	\$1,391,075 Exterior Contractor	13	8	★	★	★	★
474	<b>HOMESPEC</b> — Ypsilanti, Mich. Craig Ceccarelli basementfix.com	\$1,380,914 1,024	\$1,800,000	\$1,380,914 Other	26	17	★	★		
475	<b>RISHERMARTIN FINE HOMES</b> — Austin, Texas Jeremy Martin/Chris Risher rishermartin.com	\$1,372,068 7	\$3,000,000	\$3,444,047 Full-service Remodeler	5	3	★	★	★	
476	<b>PFEIFER BUILDING CO. INC.</b> — Peachtree City, Ga. Duane Pfeifer pfeiferbuildingco.com	\$1,369,000 58	\$1,500,000	\$1,369,000 Full-service Remodeler	5	16	★			★
477	<b>HOFFMAN BUILDERS INC.</b> — Maumee, Ohio Eric Hoffman hoffmanbuildersinc.com	\$1,360,648 14	\$1,600,000	\$1,360,648 Full-service Remodeler	6	25	★			
478	<b>RKD CONSTRUCTION INC.</b> — Valrico, Fla. Ron Drummonds rkdconstruction.net	\$1,358,552 30	\$1,250,000	\$1,358,552 Full-service Remodeler	4	23	★		★	★
479	<b>THE CLEARY CO.</b> — Columbus, Ohio George Cleary clearycompany.com	\$1,353,436 45	\$1,800,000	\$1,627,187 Design/Build Remodeler	8	19	★	★	★	★
480	<b>J. ALLEN SMITH DESIGN/BUILD</b> — Ijamsville, Md. Jesse Smith jasdesign-build.com	\$1,349,793 18	\$1,700,000	\$1,349,793 Design/Build Remodeler	7	8	★		★	★
481	<b>DILLON CO.</b> — Saint Joseph, Mo. Randy Rowland dilloncompany.com	\$1,326,783 33	\$1,445,322	\$1,889,432 Full-service Remodeler	19	39	★			★
482	<b>GOLDEN RULE BUILDERS INC.</b> — Catlett, Va. Joel Barkman goldenrulebuilders.com	\$1,326,230 33	\$1,189,000	\$3,806,796 Design/Build Remodeler	17	25	★	★	★	★
483	<b>H&amp;W CUSTOM BUILDERS INC.</b> — El Cajon, Calif. Robert Holland	\$1,321,468 40	\$1,500,000	\$1,321,468 Full-service Remodeler	7	17	★	★	★	★
484	<b>BUILDING LAB INC.</b> — Oakland, Calif. Stephen Shoup buildinglab.com	\$1,310,000 10	\$2,395,000	\$1,845,307 Design/Build Remodeler	12	12	★	★	★	★
485	<b>SPLASH KITCHENS &amp; BATHS LLC</b> — LaGrange, Ga. E. DeForest Winslow splashkitchens.com	\$1,310,000 42	\$1,500,000	\$1,310,000 Kitchen and Bath Specialist	7	5	★	★	★	
486	<b>WEST CONSTRUCTION LLC</b> — Avon Lake, Ohio Michael D. West westconstruction.net	\$1,307,513 62	\$1,500,000	\$1,375,598 Full-service Remodeler	11	34	★		★	★
487	<b>FIRST RESTORATION SERVICES</b> — Fletcher, N.C. Chris Silliman firstrestorationwnc.com	\$1,303,482 95	\$1,500,000	\$4,146,000 Insurance Restoration	26	26				★
488	<b>LATALA HOMES INC.</b> — Campbell, Calif. Paul Latala latalahomes.com	\$1,302,293 12	\$1,750,000	\$1,302,293 Full-service Remodeler	8	7				
489	<b>RAYMAC REMODELING</b> — Cumming, Ga. David McDonald raymacremodeling.com	\$1,295,000 43	\$2,400,000	\$1,295,000 Design/Build Remodeler	6	15	★	★	★	
490	<b>RENOVATE INC. (A KENNER BASED FIRM)</b> — Kenner, La. Nick F. Castjohn renovateinc.com	\$1,285,646 64	\$1,350,000	\$2,025,642 Full-service Remodeler	9	32	★	★		★
491	<b>HOBART BUILDERS INC.</b> — Columbus, Ga. Howard Bartlett hobartbuilders.com	\$1,262,873 32	\$1,300,000	\$1,262,883 Full-service Remodeler	6	30	★	★		★
492	<b>MRF CONSTRUCTION INC.</b> — Tacoma, Wash. Michael R. Fast mrfconstruction.com	\$1,237,000 12	\$1,000,000	\$1,237,000 Design/Build Remodeler	7	22	★	★	★	★
493	<b>PROFESSIONAL BUILDING SERVICES BY PMC</b> — Salem, N.H. Peter Ciaraldi professionalbuildingservices.com	\$1,221,358 48	\$1,500,000	\$1,221,358 Design/Build Remodeler	13	11	★		★	★
494	<b>ENGSTROM SIDING &amp; WINDOW CO.</b> — Siren, Wis. Judy Engstrom engstromsidingandwindow.com	\$1,220,526 385	\$1,300,000	\$1,220,526 Exterior Contractor	12	27	★			★
495	<b>SOUTHLAND DEVELOPMENT SERVICES</b> — Peachtree Corners, Ga. Eric Koehler southlanddevelopmentsservices.com	\$1,217,778 50	\$1,300,000	\$1,217,778 Full-service Remodeler	2	5				
496	<b>DARRELL BURKE CONSTRUCTION CO./REBATH</b> — Battle Creek, Mich. Darrell J. Burke darrellburke.com	\$1,203,146 298	\$1,640,000	\$1,203,146 Full-service Remodeler	12	55	★	★	★	
497	<b>OAK DESIGN &amp; CONSTRUCTION</b> — Oak Park, Ill. David C. Brady oak-design.com	\$1,161,427 47	\$1,500,000	\$1,161,427 Design/Build Remodeler	6	34	★	★	★	★
498	<b>HDR REMODELING</b> — Berkeley, Calif. Philip Anderson hdrremodeling.com	\$1,156,907 23	\$1,207,600	\$1,312,851 Design/Build Remodeler	10	25	★		★	★
499	<b>GRIGGS BUILDING AND DESIGN GROUP</b> — Midland, Mich. Daryl Griggs griggsbuilding.com	\$1,150,777 70	\$1,700,000	\$1,150,777 Design/Build Remodeler	9	26	★	★	★	★
500	<b>O'SULLIVAN INSTALLS</b> — Billerica, Mass. Tim O'Sullivan osullivaninstalls.com	\$1,146,936 152	\$1,650,000	\$1,146,936 Exterior Contractor	2	5			★	

# You're Invited!

## Qualified Remodeler RECOGNITION NIGHT

6:00-9:00 p.m.

Wednesday, October 16, 2013

The evening before the Remodeling Show  
The Mid-America Club Main Center  
200 E. Randolph Drive, 80<sup>th</sup> Floor  
Chicago, Illinois 60601

Top 500  
Remodelers 2013

Master  
DESIGN  
Awards 2013

*Join us* as we recognize the stars of the remodeling industry in an evening gala at the inspiring Mid-America Club on the 80<sup>th</sup> floor of the Main Center in downtown Chicago. Network with successful remodelers from across the country, as well as with the Qualified Remodeler staff, and be inspired to achieve a higher level of excellence and success.

**TRAVEL TO THE  
OFFICIAL**



Cost: \$25 per person

2013 Top 500 Remodelers and Master Design Award recipients receive complimentary attendance for up to five (total) attendees from their firms.

### *Program*

6:00 p.m.  
Reception and  
networking  
6:30-7:00 p.m.

7:00 p.m.  
Welcome and  
keynote  
address

7:45 p.m.  
Top 500 Master  
Design Awards  
presentation

*Please register in advance*  
[www.narath.com/remodelingnight](http://www.narath.com/remodelingnight)

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